

Voice cues influence children's assessment of adults' occupational competence

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1 **Voice cues influence children’s assessment of adults’ occupational competence**

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16

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20 Sophie Anns for their assistance with the data collection.

21

22

23

Abstract

24 The adult voice is a strong bio-social marker for masculinity and femininity. In this study we
25 investigated whether children make gender stereotypical judgements about adults' occupational
26 competence on the basis of their voice. Forty-eight 8- to 10- year olds were asked to rate the
27 competence of adult voices that varied in vocal masculinity (by artificially manipulating voice pitch)
28 and were randomly paired with 9 occupations (3 stereotypically male, 3 female, 3 gender-neutral). In
29 line with gender stereotypes, children rated men as more competent for the male occupations and
30 women as more competent for the female occupations. Moreover, children rated speakers of both sexes
31 with feminine (high-pitched) voices as more competent for the female occupations. Finally, children
32 rated men (but not women) with masculine (low-pitched) voices as more competent for stereotypically
33 male occupations. Our results thus indicate that stereotypical voice-based judgements of occupational
34 competence previously identified in adults are already present in children, and likely affect how they
35 consider adults and interact with them in their social environment.

36

37

Keywords

38 occupational stereotypes, gender stereotypes, nonverbal communication, competence, child
39 development

40

Introduction

42 The human voice is one of the main sources providing first impressions of a speaker's
43 identity, including biological sex. The perceived biological sex of an adult speaker from their voice is
44 primarily defined by mean fundamental frequency (F0, perceived as voice pitch) and, to a lesser extent,
45 from vocal tract resonances (or formants), which in men are on average 50% and 20% lower,
46 respectively, than women's (Titze 1989; Gelfer and Mikos 2005). In addition to signalling sex, these
47 voice patterns (e.g. relatively lower pitch and resonance in men's voices and relatively higher pitch and
48 resonance in women's voices) influence listeners' attributions of gender, that is the "roles, behaviours,
49 activities, and attributes that any society considers appropriate for girls and boys, and women and men"
50 (World Health Organisation 2020). For example, listeners judge men and women with low-frequency
51 voices as physically bigger, stronger, more masculine, more physically and socially dominant than
52 those with voices of relatively high-frequency voices (for reviews: Hall et al. 2005; Pisanski and

53 Bryant 2019). These associations can be partly explained in evolutionary terms, as voice pitch, at least
54 in males, is inversely related to is testosterone (Cartei et al., 2020b; O'Connor, Re, & Feinberg, 2011),
55 which in turn is positively associated with a host of physiological masculine characteristics, including
56 physical strength and body size (Bhasin et al. 2001), as well as self-reported dominance (Puts et al.,
57 2006). At the same time, listeners have a tendency to overgeneralise the sex dimorphism that
58 characterises the voice of adult speakers, resulting in sex-stereotype biases in judgement patterns. For
59 instance, the perceived association between pitch and body size may lead to misattributions of physical
60 strength in adults (Feinberg et al., 2005; Fitch, 1997), and of sex in babies (e.g. low-pitched cries are
61 more likely to be attributed to boys and high-pitched cries to girls, despite the absence of sex
62 differences in pitch: Reby et al., 2016).

63 Although most of extant research focuses on the impact of vocal masculinity and femininity
64 on listeners' perceptions of speakers within intrasexual competition or mate choice contexts, a few
65 studies have helped uncover the wider socio-economic implications of speaker attributions. Like
66 masculine-looking men and women (Todorov et al. 2005; Little 2014; Re and Rule 2017; Rule and
67 Ambady 2009; Sczesny et al. 2006), speakers with masculine (e.g. lower-pitched) voices are often
68 considered to have positive personality attributes including competence and leadership abilities. For
69 instance, when asked to select political leaders, both men and women tend to select male and female
70 leaders with more masculine (lower-pitched) voices and rate them as more competent than their higher-
71 pitched counterparts (Klofstad et al. 2012; Klofstad et al. 2015). In addition, Tigue and colleagues
72 (2012) showed voices from political candidates with artificially lowered pitch were associated with
73 perceptions of ability and skill more often than were their higher-pitched versions, independent of
74 whether the content spoken was political or neutral. Similarly, research on the impact of voice pitch
75 within the business context, found that artificially lower-pitched voices of job candidates are associated
76 with greater competence, regardless of applicant gender or résumé information (depicting either a
77 stereotypically masculine or a stereotypically feminine applicant - Ko et al. 2009). Moreover, a lowered
78 voice pitch from organisational spokespersons results in greater perceptions of competence and ability
79 to restore organisational reputation compared to a raised voice pitch, particularly in times of crisis
80 (Claeys and Cauberghe 2014).

81 While this research demonstrates that sex-related voice variation is sufficient to trigger
82 stereotyping in adult listeners, an important theoretical question concerns whether auditory-based

83 stereotyping of adults is already present in childhood, paralleling evidence on children's gender
84 stereotyped judgements of adults based on body shape and facial appearance (Montepare et al. 1989;
85 Pine 2001). Our study aims to bridge this gap by directly examining how voice variation in masculinity
86 and femininity impacts children's occupational stereotyping of adults. An investigation of this nature
87 will provide valuable insights into the role of vocal cues in the early origins of stereotyping, paving the
88 way for developmental investigations of stereotyping from multiple angles. Moreover, given that
89 children's prior expectancies of other people bias their interactions with them (Harris et al. 1992;
90 Gurland and Grolnick 2003), voice-based judgements may also have an impact on how children would
91 engage with adults, with practical implications for understanding and improving such interactions.

92 Our study focuses on occupational competence, given that perceived competence is a key
93 dimension (alongside warmth) underlying person and group perception (for a review: Fiske et al 2007).
94 Although no research to date has directly examined how the voice impacts competence judgements of
95 adults, recent evidence suggests that children may be sensitive to sex-related variation in voice
96 frequency, and that this variation influences their assessment of speakers' traits in gender-stereotypical
97 ways. For instance, children are sensitive to vocal masculinity and femininity in the voices of their
98 peers, as they match stereotypically masculine and feminine descriptors of a child character with
99 corresponding masculinised or feminised voices (Cartei et al. 2019a). Moreover, a recent study using a
100 voice imitation paradigm has shown that children conform to gender-stereotyped expectations by
101 masculinising and feminising their voices for traditionally male and female occupations (Cartei et al.
102 2020a). The present work aims to extend this literature by investigating for the first time whether child
103 listeners use variation in voice masculinity and femininity (by artificially lowering/raising voice pitch)
104 to make gender stereotypical predictions about the occupational competence of adult speakers.

105 We chose to focus on occupational competence in 8- to 10-year-olds as previous research has
106 shown that from about 8 years children's range of stereotypes expands, and the nature of the gender
107 associations becomes more abstract and multi-dimensional. For instance, they are able to use gender-
108 related variation in behaviour and appearance in a stereotypical manner when making predictions of
109 peers' future occupational career choices (Martin et al. 1990). Specifically, we hypothesise that
110 children will assign higher competence to lower-pitched (more masculine) voices for stereotypically
111 male occupations. Conversely, we expect that children will assign higher competence to higher pitched

112 (more feminine) voices for stereotypically female occupations. Finally, voices re-synthesised to a
113 midline pitch should receive highest ratings when paired with gender neutral occupations.

114

115 **Methods**

116

117 **Participants**

118 Forty-eight children (20 females, mean age =9.46; SD =0.47, range: 8.6-10.4) took part in the
119 study. The total sample size was based on a previous study of voice perception in child and adult
120 listeners (Cartei et al. 2019) reporting significant effects of gender-role stereotype ratings based on
121 variation in vocal masculinity and femininity in children’s voices.

122 Children from UK Years 4 and 5 with no history of hearing impairments were prospectively
123 recruited via school newsletters in two village primary schools, with informed consent by the
124 headteachers. Parents were given a written study information sheet explaining the purpose and protocol
125 of the study (that children would be asked to guess how good a person was at their job after listening
126 through headphones to some men and women in specific occupations as they said a series of
127 sentences). Parents were encouraged to ask any questions by contacting the researchers and were asked
128 to give written consent for their child's participation. After parental consent, children were approached
129 about the study on the day of the experiment. Researchers explained the main points of the
130 consent/assent form verbally, adjusting the explanation to the child's age and comprehension level.
131 Both written parental permission and child assent were obtained for child participants. Ethical approval
132 was obtained from the University of Sussex Science and Technology Cross-Schools Research Ethics
133 Committee (reference: ER/VC44/17).

134

135 **Speaker selection**

136 Eight adult speakers of British English (4 women, mean age =24; SD =0.32, range: 21-27)
137 were selected from a database of 26 adults (13 women) reading out loud the following three sentences:
138 “hello, it is nice to meet you”, “thank you for your help”, “no, I do not want to go” (see Appendix 1 for
139 details on acoustic analysis). For each speaker, the three sentences were concatenated as a single voice
140 stimulus with 50ms silence between sentences, creating 5-s “thin slices” (Ambady & Rosenthal 1992)
141 to minimise task fatigue while eliciting listeners’ judgements (see: Hughes & Harrison 2017; Tigue et

142 al. 2012 for examples of “thin slices” in voice research). These speakers were selected to maximise the
143 variance in apparent vocal tract lengths (aVTL) from our original sample, which was estimated from
144 formants 1 to 4 (aVTL is inversely correlated with the averaged distance between adjacent formants as
145 well as absolute formant values: longer vocal tracts result in lower, more closely spaced formant
146 frequencies, translating into a more resonant, or sonorous, voice - see Appendix 1). For males, the
147 selected speakers had aVTLs of 15.4cm, 16.2cm, 16.7cm and 17.5cm. For women, the selected
148 speakers had aVTLs of 14.2cm, 14.7cm, 15.0cm and 15.5cm.

149

150 **Pitch re-synthesis**

151 From each original recording, we used the PSOLA algorithm in PRAAT 6.0.28 (*change*
152 *gender* command) to create three stimuli varying in pitch without altering other aspects of the sound. In
153 one stimulus mean F0 was altered to fit the mean F0s for the men and women in our original speaker
154 database (mid F0), while in the other two stimuli F0 was manipulated to be, respectively, 1 standard
155 deviation (SD) lower (lowered F0) or higher (raised F0) than the mean values for men (mid F0:
156 115.2+/-12.8Hz) and women (mid F0: 204.4Hz +/- 29.4Hz) in our sample, following a similar
157 procedure to Reby and colleagues (2016). Thus, the resulting F0 values for each of the selected male
158 speakers were: 102.4Hz, 115.2Hz, 128.0Hz and for female speakers: 175.0Hz, 204.4Hz, 233.8Hz. To
159 confirm the perceived naturalness of the voice stimuli, we asked 10 listeners (5 men, 5 women) to rate
160 the speakers’ voices from the database and the 24 resynthesised versions (3 x 8 speakers) on a 7-point
161 scale (1=very unnatural, 2=unnatural, 3=somewhat unnatural, 4=neither, 5=somewhat natural,
162 6=natural, 7=very natural). One-way ANOVAs were separately run on the ratings of male and female
163 speakers, treating the ratings from 1 to 7 as continuous. The within-subjects factor was stimulus type
164 (four levels: original, raised, lowered and mid resynthesised variants). Listeners' average scores for the
165 original and resynthesised stimuli were above 6 “natural” and there was no significant difference
166 between unmanipulated and resynthesised voices, female: $F(3,24) = .663, p > .05$, male: $F(3,24) = .277,$
167 $p > .05$.

168

169 **Procedure**

170 Children sat individually in a quiet room at their school with the researcher. Voice stimuli
171 were played back one at the time from a laptop through high-quality child-safe headphones (PURO

172 Labs BT2200). For each voice, the experimenter read out loud the speaker's occupation, followed by a
173 brief description of the occupation. Next, children listened to the speaker's voice and were asked to rate
174 how good or bad they thought that person (children were told whether it was a man or a woman) was at
175 their job on the basis of their voice. Children marked their answer by putting a cross on a paper-based,
176 picture-aided Likert-scale (1=very bad, 2=bad, 3=not bad nor good, 4=good, 5=very good, with
177 corresponding smiley faces ranging from "unhappy" to "happy" (see Appendix 2)). We selected nine
178 occupations, three stereotypically female (Babysitter, Beautician, Nurse) three gender-neutral (Doctor,
179 Student, Writer), and three stereotypically male (Builder, Lorry driver, Mechanic). Our choice of
180 occupations for each of the three categories was guided by the Office of National Statistics (2019) and
181 by findings from a questionnaire with UK children aged 6-10 on perceived occupational gender ratio
182 and competence (Cartei et al. 2020a).

183 Each child rated all the voice stimuli in two successive blocks, one with all 12 male voice
184 stimuli from the 4 male speakers, and one with all 12 female voice stimuli from the 4 female speakers
185 (8 speakers X 3 pitch conditions X 1 out of 9 occupations randomised within each child, and counter-
186 balanced between children). Children were told the speakers' sex for each stimulus, and the order in
187 which the blocks were presented was alternated between participants to control for order effects.
188 Before each block, children practised the task twice by listening to a man's and woman's voice from
189 the original database of 26 speakers, but not from the 8 selected speakers. This pre-test allowed the
190 experimenter to make sure the child understood the task, as well as to adjust the playback volume to a
191 comfortable level.

192

193 **Statistical analyses and results**

194 To investigate the effects of occupation type and F0 variant on children's ratings of men and
195 women speakers, we ran two Linear Mixed Models (LMM) separately for the male and female
196 speakers, with occupation type (male-typed, female-typed, gender-neutral) F0 variant (lowered F0, mid
197 F0, raised F0), listener sex and their 2-way interactions as fixed factors. Apparent Vocal Tract Length
198 (aVTL) and occupation (nested within occupation type) were random factors. Both LMMs also
199 included listener identity as a random factor, with a separate intercept for each listener (Table 1).
200 Pairwise comparisons (Bonferroni corrected) were used to detect significant differences between group

201 means for significant main and interaction effects. Standard estimates of effect sizes (Cohen's d s) are
202 reported, with values of 0.2, 0.5, and 0.8 represent small, medium, and large effects (Cohen 1988).

203

204 **Occupational competence ratings of women speakers**

205 There was a significant main effect of occupation type on ratings of women speakers: across
206 F0 variants, women were slightly, but significantly, rated as more competent for the gender-neutral
207 occupations than the female ($d=.28, p<.05$) or male occupations ($d=.59, p<.05$). Women were rated
208 significantly more competent for the stereotypically female occupations than the male occupations,
209 $d=.31, p=.025$ (see Fig.1a).

210

211 **Fig.1** effect of occupation type on children's mean competence ratings of (a) women and (b) men

212 speakers

213

214 There was also a significant interaction effect between occupation type and F0 variant (Fig.2).
215 When paired with the stereotypically female occupations, women's raised pitch voices received the
216 highest competence ratings ($M=3.9, SE=.15$), compared to the mid pitch voices ($M=3.4, SE=.15$),
217 $d=.65, p<.05$, and lower pitch voices, $d=1.1, p<.05$. Women's lower pitch voices also received lower
218 ratings ($M=2.9, SE=.15$) than mid pitch voices, $d=.39, p<.05$. For the stereotypically male occupations,
219 women's raised pitch voices received the lowest ratings ($M=2.6 SE=.16$) compared to the mid pitch
220 voices ($M=3.4, SE=.15$), $d=.80, p<.05$, and lower pitch voices, ($M=3.3, SE=.15$) $d=.61, p<.05$.

221 However, women's lowered pitch voices did not receive higher ratings than mid pitch voices, $p>.05$.

222 No significant difference in ratings was found amongst women's F0 variants in the gender-neutral
223 occupations, $p>.05$.

224

225 **Occupational competence ratings of men speakers**

226 There was a significant main effect of occupation type on ratings of men speakers: pairwise
227 comparisons revealed that, across F0 variants, men were rated less competent for the female
228 occupations than for the gender-neutral, $d=.48, p<.05$, and male occupations, $d=.61, p<.05$. Mean
229 ratings were highest for the male occupations compared to the gender-neutral occupations, though not
230 significantly so, $p>.05$ (see also Fig.1b).

231 There was a significant interaction of occupation type and F0 variant (Fig.3). When paired with the
 232 stereotypically female occupations, children rated men's lowered pitch voices as significantly less
 233 competent ($M= 2.2$, $SE=.15$) than mid F0 ($M=2.9$, $SE=.15$), $d=.70$, $p<.05$, or raised pitch versions
 234 ($M=3.6$, $SE=.14$), $d=1.3$, $p<.05$, while the latter received higher competence ratings than mid pitch
 235 voices $d=.77$, $p<.05$. For the stereotypically male occupations, children rated men's lowered pitch
 236 voices as significantly more competent ($M=4.2$, $SE=.14$) than the mid pitch ($M=3.4$, $SE=.14$), $d=.80$,
 237 $p<.05$, and raised pitch ($M=3.2$, $SE=.15$) versions, $d=.97$, $p<.05$. For the gender-neutral occupations,
 238 no significant differences were found amongst F0 variants, all $ps>.05$.

239

240 **Fig.2** Occupation type (female, neutral, male) by F0 variant (raised (yellow), mid (green),
 241 lowered(blue)) for women speakers.

242 **Fig.3** Occupation type (female, neutral, male) by F0 variant (raised (yellow), mid (green),
 243 lowered(blue)) for male speakers.

244

245

246

Discussion

247 This is the first study to show that children make gender-stereotypical judgements of adult
 248 speakers on the basis of speaker's variation in vocal masculinity and femininity, complementing prior
 249 research that focused exclusively on adults. Specifically, in line with our predictions, we found that
 250 feminised voices received the highest ratings when paired with stereotypically female occupations, and
 251 the lowest ratings when paired with stereotypically male occupations. Also consistent with our
 252 predictions, masculinised voices received the lowest ratings when paired with stereotypically female
 253 occupations, and male (but not female) masculinised voices received the highest ratings when paired
 254 with stereotypically male occupations. Overall, our results show that variation in adults' vocal
 255 masculinity and femininity (manipulated by artificially lowering or raising mean voice pitch) affects
 256 children's ratings of speakers' occupational competence in gender-stereotypical ways, though ratings
 257 for stereotypically male occupations were also influenced by speakers' sex.

258 In terms of the overall pattern of results, the observed ratings are largely consistent with
 259 psychoacoustic studies with adult listeners, showing that (re-synthesised and natural) male voices with
 260 lower pitch are preferentially attributed stereotypically male characteristics, such as masculinity

261 (Pisanski et al. 2012), physical and social dominance (Vukovic et al. 2011; Puts et al. 2007; Hall et al.
262 2005), authority (Sorokowski et al. 2019), and leadership (Klofstad et al. 2012; Tigue et al. 2012),
263 though perceivers associated higher pitch more strongly with high- than with low-rank behaviours in at
264 least one study (Ko et al. 2015). On the other hand, women with higher-pitched voices are known to be
265 preferentially attributed stereotypically female characteristics, such as femininity (Röder et al. 2013),
266 friendliness (Tsuji 2004; Ohara 1999), and submissiveness (Borkowska and Pawlowski 2011).

267 Although, as expected, our results show that feminised voices from speakers of both sexes
268 received the highest competence ratings for stereotypically female jobs, psychoacoustic studies report
269 that adult listeners rate lower-pitched individuals as more competent than higher-pitched individuals
270 both from speakers' recordings that are neutral (ratings of speakers reading out loud vowels and
271 sentences of gender-neutral content: Krahé et al. 2020; Oleszkiewicz et al. 2016) or politically relevant
272 (e.g. ratings of hypothetical political candidates: Klofstad et al. 2012). However, none of these studies
273 asked listeners to make judgements in the context of female-typed occupations, whereas our study did.
274 Because professions that are dominated by women tend to be stereotyped as more feminine, and
275 requiring more "female-like" traits (e.g. warmth: Eagly and Carli 2003; friendliness: Wharton 1999;
276 helpfulness and cooperation: Cejka and Eagly 1999) competence on these jobs is likely to be judged on
277 these traits, and thus may drive the higher competence ratings for the higher-pitched voices observed in
278 the present study. While the present study did not directly assess whether high-pitched voices triggered
279 these types of inferences, in partial support of this hypothesis, Oleszkiewicz and colleagues (2016)
280 report that adult listeners make positive associations between high pitch and warmth in women's voices
281 (though not in men's). Also, Halper and Stopeck (2019) report that perceptions of warmth primarily
282 drive the relationship between job candidate gender and both likeability and job hireability for female-
283 dominated domains such as the caregiving professions.

284 Both speakers' biological characteristics and listeners' socialisation processes may contribute
285 to the observed overall pattern of results. Lower-pitched male voices positively correlate with salivary
286 testosterone levels in childhood and adulthood (Cartei et al. 2014; Cartei et al. 2020b), and testosterone
287 is a primary driver of physiological masculine features, such as increased muscle size and strength
288 (Bhasin et al. 2001), and physical fitness (Fink et al. 2006; Manning and Taylor 2001), which are
289 valued traits in physically demanding jobs that are male-dominated (Colker 1985). As well as
290 negatively correlating with testosterone, higher-pitched voices in men are preferred by women seeking

291 greater perceived parental and relationship investment (Apicella and Feinberg 2009). Moreover,
292 higher-pitched voices in women positively correlate with level of oestrogen, which is positively linked
293 to maternal behaviour in numerous species, including rats, mice, sheep, and possibly non-human
294 primates (Bridges 2015). Thus, a high voice pitch may advertise greater actual or perceived propensity
295 for nurturing and care-taking roles, which are stereotypically seen as women's jobs (Guy and Newman
296 2004). While the observed ratings may partially reflect children's sensitivity to voice cues underlying
297 qualities of speakers, many such attributions are nowadays irrelevant to job competence. For instance,
298 there is considerable overlap in men's and women's physical strength, and many heavy manual jobs are
299 now machine-operated, which means that many women are physically capable of doing such work
300 (Ness 2012).

301 Moreover, the idea that voice pitch is a reliable cue to biosocial dimensions fails to account
302 for the fact that children and adults typically develop stereotypic views and prejudices concerning
303 groups that are unjustified (and thus uncorrelated with any observable traits or behaviours, e.g.
304 Zebrowitz 1996; Bereczkei and Mesko 2006; Bigler and Liben 2007). Specifically, socialisation
305 research has shown that, consistent with the general principle of correspondence bias (Gilbert and
306 Malone 1995), individuals tend to ascribe gender-stereotypic attributes to job holders that are in line
307 with occupational sex ratios, even if those attributes are irrelevant to those jobs (Cejka and Eagly
308 1999). Given that sex-segregation is still a predominant feature of many jobs (Office of National
309 Statistics 2019), the observed ratings could emerge from children's observations of the vocal
310 characteristics of the sex that is numerically dominant in the occupation (males' voices being, on
311 average, lower-pitched than females'), even if those correspondences are irrelevant to competence.

312 An additional possibility for children's higher ratings of feminised voices in female-typed
313 roles is based on children's prior experience. From infancy, children learn to associate higher pitch
314 voices with relational and affective skills, which are important in many stereotypically female
315 occupations, including the ones in the present study (Guy and Newman 2004). Indeed, raised pitch
316 appears to communicate caregivers' affect and intentions non-verbally, and caregivers routinely
317 increase their pitch when speaking to children as opposed to adults (Broesch and Bryant 2015; Grieser
318 & Kuhl 1988). For instance, when mothers speak with a heightened pitch (and expanded melodic
319 contours) they are more able to elicit and maintain infant attention, independent of what they are saying

320 (Papoušek et al. 1990). High-pitch is also common in caregivers' speech when conveying emotional
321 information to children compared to speaking to adults (Kitamura & Burnham 2003).

322 Contrary to our hypothesis, we also found that women's masculinised voices were not rated as
323 more competent than the mid F0 variant for the masculine occupations. Specifically, to the extent that
324 F0 cues for physiological masculinity in women (e.g. decreased oestrogen, lower fertility: Prelevic
325 2013; Bryant and Haselton 2009, but not testosterone: Dabbs and Mallinger 1999), more masculine
326 female voices were expected to be rated as more competent in male jobs, but this is not what we
327 observed. An alternative explanation for our findings, is that children's competence ratings of low-
328 pitched women's voices resulted from a (conscious or unconscious) compromise between perceived
329 masculinity and overall preference for high-pitched voices in females. Previous research with adult
330 listeners indicates that, while low-pitched voices in both men and women are perceived as more
331 masculine (Krahé and Papakonstantinou 2020), and are preferred over high-pitched voices in male
332 speakers, they are not preferred over high-pitched voices in female speakers (Tsantani et al. 2006). In
333 fact, women speaking with lower-pitched voices are rated as less vocally attractive (Feinberg et al.
334 2008) and as having fewer favourable personality traits than higher-pitched women (e.g., Scherer 1974,
335 1978). Lending support to this argument, a recent study looking at job hiring preferences (Phelan et al.
336 2008) found that fictitious female job applicants with masculine traits were judged by adult raters as
337 more competent, but lacking in social skills compared to applicants with feminine traits, while no such
338 bias was found in male applicants.

339 Although variation in voice pitch within the two sexes influenced children's ratings
340 stereotypically, children rated men as significantly more competent than women in male jobs and less
341 competent than women in female jobs, regardless of our pitch manipulations. These results suggest that
342 speaker gender may be a stronger contributor to stereotyping than vocal variation in masculinity and
343 femininity. It is also possible that this effect was heightened by our paradigm, given that children knew
344 in advance the sex of the speaker and rated all speakers of the same sex in one block. Indeed, hiring
345 bias research demonstrates that when occupational assessors are told the sex of hypothetical job
346 candidates, stereotype-congruent associations (e.g. female/male applicants being considered for a
347 stereotypically female/male jobs), are given more favourable evaluations than when stereotype
348 incongruent associations are primed (e.g. female/male applicants being considered for stereotypically
349 male/female jobs), even when applicants are equally qualified (Rice and Barth 2015).

350 In summary, our study shows that children use within-sex variation in vocal masculinity and
351 femininity when making gender-stereotypical judgements of adults, as previously found in judgements
352 of other children (Cartei et al. 2019a). Our findings also complement those of a recent voice imitation
353 study, which showed that children link vocal masculinity/femininity to stereotypically male/female
354 occupations (Cartei et al. 2020a), by showing that gender-linked variation influences beliefs about
355 competence. Together these observations highlight the fact that the voice is an important aspect of
356 children's gender stereotyping and indicate that it can be easily used as a versatile, implicit measure of
357 children's gender stereotyping, through voice perception or production tasks.

358 To further trace the developmental trajectory of children's occupational stereotyping
359 (stereotype flexibility and stereotype knowledge), the present paradigm could be used with a wider
360 range of occupations and ratings of relevant traits other than competence (e.g. dominance, friendliness).
361 It could also be extended to younger children and adolescents to assess the degree to which voice
362 stereotypes correlate with a child's classification skills, knowledge about job requirements, and gender
363 stereotype flexibility, all of which develop with age (Liben et al. 2002). Moreover, cross-cultural
364 comparisons with our study should establish the extent to which our findings can be generalised to
365 diverse cultural contexts, outside that of Western, Educated, Industrialized, Rich, and Democratic
366 (WEIRD) societies (Henrich et al. 2010). Our paradigm could also be used in conjunction with inter-
367 individual measures, to investigate how individual differences in children's occupational stereotyping
368 may emerge. For instance, differences in exposure to division of labour in the family (Serbin et al.
369 1993; Fulcher et al. 2008), and on television (O'Bryant et al. 1978), both affect children's occupational
370 stereotyping. It would be interesting to know if and how the patterns observed in the present work
371 would be subject to this kind of environmental influence.

372 Finally, given that children use gender-related voice variation to make judgements about
373 adults in occupations, an important next step would be to explore the relative contributions of these
374 judgements to child-adult interpersonal processes. Specifically, future studies could explore whether
375 voice masculinity and femininity do affect children's interactions with men and women in these roles,
376 by using confederates and recording children's behavioural responses during and after the interactions
377 (e.g. asking children if they felt more comfortable to be treated by a nurse having a feminine rather
378 than masculine voice).

379

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- 545

Appendix 1

546

547 The original database included 26 adult speakers (aged 18 to 35, 13 women). Each speaker was
 548 recorded while reading out the sentences: “hello, it is nice to meet you”, “thank you for your help”,
 549 “no, I do not want to go”. These sentences were chosen because they were gender-neutral in content,
 550 familiar, relatively short and grammatically simple for adults to say and for children to understand, and
 551 because they included the main vowels of British English. For each speaker, the three sentences were
 552 scaled at 60dB and then concatenated in the order presented above, with 50ms silence in between.
 553 Acoustic measurements for each speaker were taken from the entire sequence using PRAAT software
 554 (version 4.6, [Boersma 2001](#)). Pitch values were obtained using PRAAT’s pitch-tracking function with a
 555 range setting of 75-300Hz for males and 100-500Hz for females (Boersma 2009). Formant values were
 556 obtained using PRAAT’S formant-tracking function, setting *maximum formant* to 5000Hz for males
 557 and 5500Hz for females, and *number of formants* to 5. Averaged across male speakers, mean F_0 was
 558 115.2 Hz (SD = 12.8Hz, range: 98-144 Hz) and mean ΔF was 1061.4 Hz (SD =51.9Hz, range: 999-
 559 1138Hz), corresponding to an apparent Vocal Tract Length of 16.42cm (SD = 0.8cm, range: 15.4-
 560 17.5cm). Averaged across female speakers, mean F_0 was 204.4 Hz (SD =29.4Hz range: 171-274 Hz),
 561 and mean ΔF was 1192.1Hz (SD =30.3Hz, range: 1229-1131Hz), corresponding to an apparent Vocal
 562 Tract Length of 14.46cm (SD = 0.4cm, range: 14.2-15.5cm). These values are in line with those of
 563 previous samples of speakers of British and American English (e.g. Bachorowski and Owren 1999;
 564 Rendall et al. 2005; Cartei et al. 2012). Mean formant spacing (ΔF) and apparent Vocal Tract Length
 565 (aVTL), its inverse acoustic correlate measured in cm, were computed from the mean centre
 566 frequencies of F_1 - F_4 , using the method described by Reby and McComb (2003). Given that the vocal
 567 tract can be approximated to a straight uniform tube that is closed at one end and open at the other
 568 (Titze 1994), formant frequencies can be calculated as: (1) $F_i = \frac{(2i-1)c}{4aVTL}$
 569 Where i is the formant number, c is the speed of sound in a mammal vocal tract (350m/s), aVTL is the
 570 apparent vocal tract length and F_i is the frequency of i th formant. Formant spacing can be defined as
 571 the spacing between any two successive formants, $\Delta F = F_{i+1} - F_i$. Thus from (1), it follows that:
 572 (2) $\Delta F = F_{i+1} - F_i = \frac{c}{2aVTL}$
 573 And thus F_i can also be expressed as: (3) $F_i = \frac{(2i-1)}{2} \Delta F$
 574 We can therefore estimate ΔF by seeking the best fit for equation (3).

575

576

Appendix 2

577

Today, I will ask you to listen through these headphones to some people as they say a series of sentences: "Hello, it is nice to meet you", "Thank you for your help", "No, I do not want to go".







For each person, I will tell you what their job is. I will then ask you to guess how good that person is at their job. If you are unsure what the job is, just ask me and I will tell you.

Let's practice together. (*research to test headphones first, adjust volume and play sound*).

If it's a bit too quiet, or it's a bit too loud, please let me know and we can adjust the volume of the sound.

This man is a **poet**.

How good or bad do you think he is at his job?

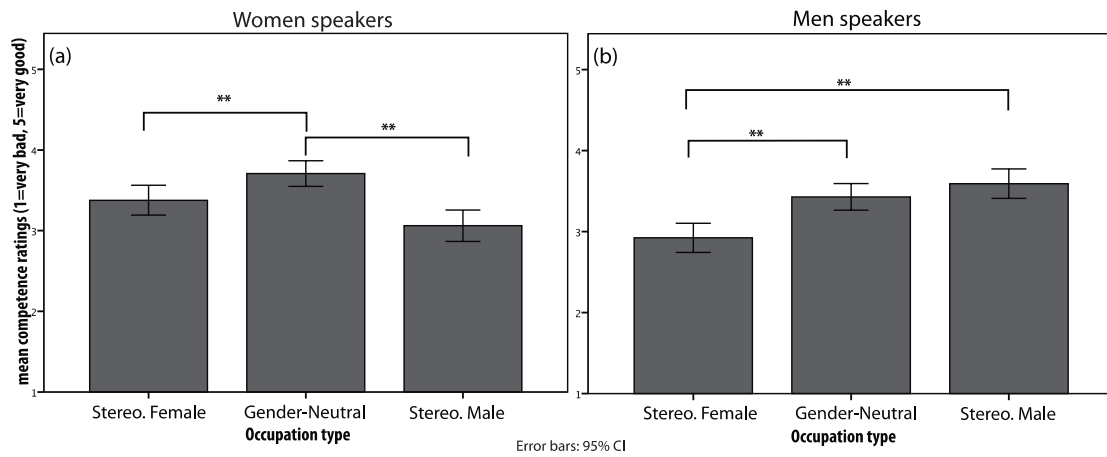
1	Poet Writes poems		 1 Very bad	 2 Bad	 3 Not Bad nor Good	 4 Good	 5 Very good
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578

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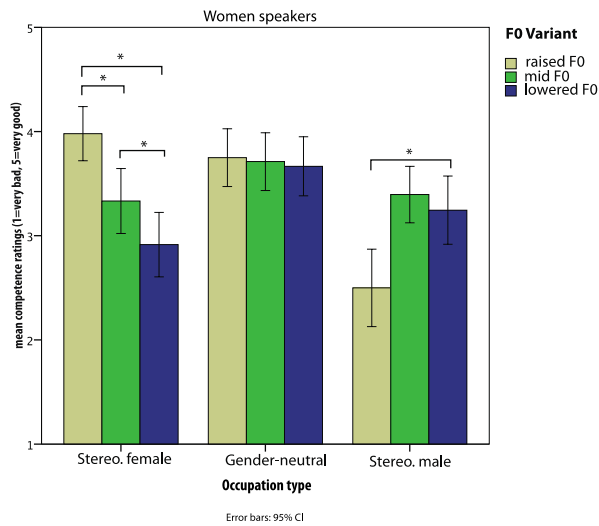


582
583

Fig 1. effect of occupation type on children's mean competence ratings of (a) women and (b) men

584

speakers



585

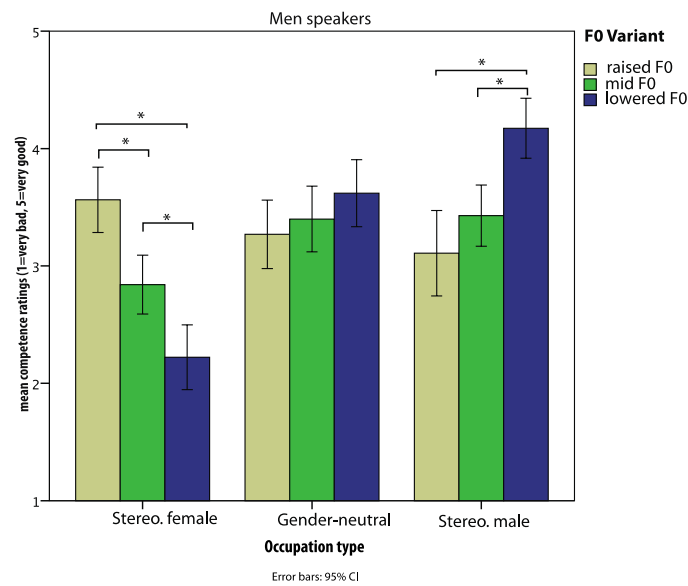
586

Fig.2 Occupation type (female, neutral, male) by F0 variant (raised (yellow), mid (green),

587

lowered(blue)) for women speakers.

588



589

590 **Fig.3** Occupation type (female, neutral, male) by F0 variant (raised (yellow), mid (green),

591 lowered(blue)) for male speakers.

592

Table 1. Effect of occupation type and speaker resynthesised F0 on occupational competence ratings.

SpeakerSex	Source	df1	df2	F	p
Women	Intercept	1	46.851	3229.096	<.001**
	F0Variant	2	299.408	1.925	0.148
	Occupation type	2	375.422	13.139	<.001**
	Listener sex	1	46.709	3.141	0.083
	F0Variant * Occupation type	4	398.116	10.932	<.001**
	F0Variant * Listener sex	2	298.001	0.943	0.391
	Occupation type * Listener sex	2	374.522	1.814	0.164
Men	Intercept	1	46.996	3404.147	<.001**
	F0Variant	2	294.563	1.002	0.369
	Occupation Type	2	374.048	21.801	<.001**
	Listener sex	1	46.787	2.818	0.1
	F0Variant * Occupation type	4	404.458	19.769	<.001**
	F0Variant * Listener sex	2	295.105	2.647	0.073
	Occupation type * Listener sex	2	373.506	2.744	0.066

Linear mixed models (LMM) testing the (main and interaction) effects of occupation type (stereotypically male, gender-neutral, stereotypically female), listener sex, and speaker resynthesised F0 (lowered F0, mid F0, raised F0) on child listeners' ratings of occupational competence in voices presented as belonging to men and women (both rated along a 5 point Likert scale).

593