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The usefulness of health education materials in GP waiting rooms: cross-sectional study

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Word count: 2,750
ABSTRACT

Background: Health education materials (HEMs) are widely used in general practice, however, little information is available on the variety of HEMs currently available to patients in the UK, or their preferences for accessing educational materials.

Aim: To assess patients’ perceptions of HEMs, and the variety and accessibility of these materials.

Design and setting: Cross-sectional study conducted in general practices in Brighton and Hove.

Method: An anonymous questionnaire was distributed to patients in the waiting room (WR). Additionally, an audit was conducted to measure the variety of the HEMs. Results were analysed using binary multiple logistic regression.

Results: 556 participants (response rate 83.1%) from 19 practices took part. The mean age of participants was 49.3 years (SD ±18.9) and 64% were female. Perceived usefulness of HEMs was associated with reading in the WR, using written HEMs, and not having a university degree; noticeability was associated with reading in the WR, and being female; attractiveness was associated with not having a university degree and shorter waiting time. On average, WRs contained 72 posters covering 23 topics, and 53 leaflets covering 24 topics, with many outdated and poorly presented materials of limited accessibility.

Conclusion: This study found substantial variation in the amount, topicality and quality of material available in WRs. As most patients notice HEMs and find them useful, available technology could be better utilised to widen access to HEMs. The
introduction of WiFi to waiting rooms should provide an opportunity to update this area.

Keywords: patient education, health education, patient information, general practice, waiting room

How this fits in

Whilst existing research on the variety of HEMs currently available to GP patients in the UK is limited, this study found substantial variation in the amount, topicality and quality of HEMs, with many outdated and poorly presented materials. Patients notice HEMs and find them useful, however, investment and leadership are needed to improve, differentiate and widen access to HEMs. Effective patient education could help to reduce some of the current burden facing GPs through increasing self-management and appropriate use of healthcare services, whilst the introduction of WiFi into GPs is an opportunity to update health education in the waiting room, and remote consultations could be easily linked with online HEMs. As the movement towards practice federations continues, national and local producers of HEMs should target educational materials towards these groups, and federations should consider creating a role with specific training and responsibilities for patient education.
INTRODUCTION

Health education materials (HEMs) in the waiting room (WR) have been associated with increased knowledge and satisfaction, and decreased anxiety among patients,\textsuperscript{1,2} and may help support informed decision-making and patients' involvement in their care.\textsuperscript{3-5}

Health information needs to be evidence-based, acceptable, useful, comprehensible and relevant.\textsuperscript{6} The subject of HEMs has been heavily researched, however, much of the available evidence in general practice (GP) is more than two decades old,\textsuperscript{7-10} or focuses on individual interventions.\textsuperscript{11-15} Little information is available on the variety of HEMs currently available to GP patients in the UK, or patient preferences for accessing educational materials.

METHODS

Study design

This study used a cross-sectional methodology to assess patients' opinions regarding the usefulness, noticeability and attractiveness of HEMs in GP WRs. The study also examined the variety and accessibility of these materials.

Study setting

The study was conducted in the WRs of GPs in Brighton & Hove. All GPs in Brighton & Hove were approached by email and telephone between February and May 2017. Between March and May 2017, one to three visits were made to each practice to
distribute the questionnaire and collect data. Practices were visited on different days of the week, in both morning and afternoon sessions.

**Participants**

Patients were included if they were >18 years, had visited the GP location in the last 6 months, and were able to complete the questionnaire independently and in English.

**Data sources**

**The questionnaire**

The questionnaire was based on previous literature,\textsuperscript{7,9,10,16} and covered information in relation to: age; sex; ethnic background; sexual orientation; smoking status; highest level of education; disability; English as a first language; number of GP visits in the last 6 months; waiting time; use of health-related information; and activities in the WR (appendix 1). The questionnaire was piloted in 5 individuals who had visited their doctor in the last 2 weeks. Patients who had been in the waiting room for at least five minutes were approached to complete the anonymous questionnaire, and once eligibility had been confirmed, were asked to complete the questionnaire before they left the practice. Participant consent was implied by return of the questionnaire. The questionnaire took less than 10 minutes to complete.

**The audit tool**

Data were also collected on the variety, number and topics of HEMs available in the WRs; the accessibility of health information (assessed against relevant guidelines),\textsuperscript{17,18} and the representativeness of the HEMs present (appendix 2). The number of different varieties of HEMs, and the topics represented by them, were recorded. Practice characteristics and free text comments from the researcher were
also collected. The audit was conducted at a time when no participants were completing questionnaires.

**Study size**

The sample size calculation for this study was based on a previous study.\textsuperscript{16} Details of the sample size calculation are provided in appendix 3.

**Statistical analysis**

Data was analysed using SPSS v.24. Binary multiple logistic regression was used to examine which predictors were independently associated with the primary outcome measures. Likert scale responses to the statements assessing the primary outcome measures were merged to form two categories: ‘agree’ and ‘did not agree’. Results were considered significant at the 5% level. The following variables were included in the model: age; gender; racial background; sexual orientation; smoking status; highest level of education; disability; English as a first language; number of GP visits in the last 6 months; waiting time before previous appointment; use of written, electronic, and face-to-face source of health-related information; and reading, using electronics, or doing nothing in the WR. Descriptive statistics were used to examine the variety, number, topics, and accessibility of HEMs in the WR. Missing data were included in the descriptive analysis of questionnaire responses and were excluded listwise in the regression model. Word clouds were generated using wordclouds.com.
RESULTS

Results from the questionnaire survey

Study setting and participants

Study setting: Nineteen (14 single-site and 5 multi-site) of the 44 practices in Brighton & Hove agreed to participate in the study (participation rate 43.2%). Altogether, the survey was carried out in 27 WRs of the 19 practices. The mean number of full-time equivalent (8 sessions per week) general practitioners was 3.96 (SD ±2.44), and the mean number of registered patients per practice was 8162 (SD ±5412).

Response rate: Altogether, 845 patients were approached, of whom 669 were eligible and 568 agreed to take part. Of these, 556 questionnaires were completed, giving a response rate of 83.1% of those eligible. Reasons for exclusion of potential participants were: not having attended the practice in the last 6 months (n=86), being unable to complete the questionnaire independently (n=34 - of whom 27 had poor eyesight and/or had forgotten their spectacles), being under 18 years of age (n=11), and other reasons (n=45). Reasons for declining to participate were: no reason given (n=56), feeling that there was not enough time before their appointment (n=16), and other reasons (n=29).

Participant characteristics: The mean age of participants was 49.3 years (SD ±18.9) and 64% of participants were female. 91.6% of participants were white, and 87.5% of participants had English as their first language. On average, participants spent 15.6 minutes (SD ±14.1) in the WR, and the mean number of visits to the practice in the last 6 months was 4.6 (range 0-180) (table 1).
Usefulness, noticeability, and attractiveness

The statement “I normally notice posters, leaflets and other information on display in the waiting room” was agreed with by 77.9% of participants and 68.4% agreed with “I find posters and/or leaflets in the waiting room useful”. Only 47.1% of participants agreed with the statement “The displays in the waiting room are well-designed and attractive” (table 2).

Multivariate analysis

Results from the multiple logistic regression are presented in table 3. Participants with university level education and above were significantly less likely to find HEMs useful [OR 0.33; 95% CI 0.16-0.67] compared to those who were less qualified. Additionally, patients who used written HEMs were more than twice as likely to find them useful [OR 2.21; 95% CI 1.31-3.74], and those who read in the WR were 1.8-times more likely to find HEMs useful [OR 1.83; 95% CI 1.14-2.94]. Noticeability was negatively associated with male gender [OR 0.58; 95% CI 0.34-1.00]. Patients who read in the waiting room were more likely to notice HEMs [OR 3.29; 95% CI 1.80-6.00]. Participants with a longer waiting time [OR 0.98; 95% CI 0.97-1.00], and those with university level education and above [OR 0.47; 95% CI 0.26-0.86] were significantly less likely to find HEMs attractive.

Results from the audit

Number and topics of health education materials: On average, there were 72 posters covering 23 topics; and 53 leaflets covering 24 topics. The most commonly available topics of HEMs were relating to: service provision, patient involvement, cancer and screening, mental health, and safeguarding and abuse. Figure 1
presents word clouds displaying the frequency of topics present as posters, leaflets, or on television screens.

The mean review frequency for displays in the WR was 7.8 weeks (SD ±8.3 weeks), although this was stated by the practice staff rather than observed by the researcher, and 3 practices stated that the WR was never reviewed. The person most commonly responsible for reviewing and updating HEMs was the practice manager (57.9%). Others responsible included: administrative staff, patient participant groups, healthcare assistants, commercial leaflet companies, GPs, nurses, and nobody. In 9 practices, more than one person was responsible. The researcher’s written observations noted a large amount of out of date information (n=25 comments), blank displays, duplicated posters, closed leaflets pinned to noticeboards, out-of-use television screens (n=5), posters targeted at staff, and other poor utilisation of resources such as displaying matching posters and leaflets separately and using glossy laminate that reflects light making posters difficult to read (n=12 comments).

**Accessibility and design of health education materials**

The provision of HEMs in accessible formats was generally poor, with a mean score of 8.74/35 for posters, and 13.21/35 for leaflets. No posters were provided in braille, audio or video formats in any WR (all had a mean score of 1 on the audit tool), and very few leaflets were available in video format (mean score 1.13). In many cases, braille, audio or foreign language formats of leaflets were available to order from the producer but were not physically present in the WR. The mean design score was 35.90/45 for posters, and 34.08/45 for leaflets. The highest scoring criterion for both posters and leaflets was *Bold types or colours used for headings or to accentuate meaning* (means 4.85 and 4.96 respectively). The lowest scoring criteria were
Materials represent patient groups of varying age, gender, ethnicity, sexuality, and disability for posters (mean 2.85) and Font size 14 or more for leaflets (mean 2.00).

DISCUSSION

Summary
To our knowledge, this is the first study to combine patient opinion with assessment of the availability and quantity of HEMs in GP WRs. We found a wide variety of HEMs available in the WR. Most patients found them useful and noticeable, although less than half found them well-designed and attractive. Usefulness was associated with reading in the WR, using written HEMs as a source of health information, and not having a university degree; whilst noticeability was associated with reading in the WR, and being female. Attractiveness was associated with not having a university degree and shorter waiting time. The quality of HEMs available was highly variable. WRs scored highly on the design components of the audit tool, however, there was poor provision of information in accessible and foreign language formats.

Strengths and limitations
This study involved nearly half of the GPs in Brighton and Hove (43%) and was successful in recruiting 556 patients from these practices, achieving a high response rate. The questionnaire was piloted, and included patients visiting various professionals, so collected a range of viewpoints. Additionally, rather than focusing on a single form of information, this study included all HEMs in the WR, and to our knowledge, no other study has assessed the accessibility of HEMs in this way.
The sample size calculation for this study accounted for intra-cluster correlation and we used linear mixed model analysis to examine clustering of questionnaire responses by practice location (see additional data). The analysis suggested that there was minimal clustering of participant responses by practice.

Although the overall sample size was achieved, we failed to recruit the desired number of practices, which may have affected the power of the study. Roughly the same number of participants were recruited from each practice, irrespective of the size of the practice, which over-represents smaller practices. Also, all practices involved were from Brighton and Hove, so the findings may have some limitations regarding the generalisability to other settings. On the other hand, the sample size was large, a range of practices were included, and the participant characteristics were similar to those of the local population, so the findings of this study are likely to be generalisable to WRs in other locations.

The questionnaire was piloted but it was not validated. Furthermore, the eligibility criteria excluded first-time or infrequent attenders as they would not have experience to base their responses on, however, these groups are also targets for health education.

Finally, this study does not explore the effectiveness of HEMs at increasing knowledge and changing behaviours, although this has been evaluated elsewhere.

**Comparison with existing literature**

Over two-thirds of participants in our study agreed that they found posters and/or leaflets in the WR useful, which is double the proportion found by Moerenhout et al in 2013.\(^{16}\) Similarly to this study, reading in the WR or using written HEMs were positively associated with usefulness.\(^{16}\) In contrast with this study, we found that
having a university degree was negatively associated with usefulness,\textsuperscript{16} and despite previous findings that only 24.3\% of leaflets in the UK meet recommended reading level criteria.\textsuperscript{19} More than three-quarters of patients noticed HEMs in the WR which is similar to other studies from the UK.\textsuperscript{9, 10} Men were less likely than women to notice HEMs, which could be related to lower health literacy in men.\textsuperscript{20} The number of posters and leaflets present was higher than that reported in previous studies, although these studies took place outside of the UK.\textsuperscript{16,21,22}

**Implications for practice**

Over half of participants in WRs with TV screens stated that they usually watched it. Despite substantial evidence that educational videos in the WR lead to positive outcomes \textsuperscript{13,23-27} only half of all WRs contained a TV screen. Furthermore, in several WRs the screen was turned off, or playing commercial television or advertisements, and none played sound. TV screens are a potentially effective educational resource that currently seems underutilised.

In the WR, more participants reported using their mobile (52\%) than any other activity and the internet (72\%) was the second most common source of health information. As 81\% of adults in the UK now own a smartphone, and 54\% have access to 4G,\textsuperscript{28} this represents a future target for WR educational interventions.

Some HEMs contained a Quick Response (QR) code linking to a website with more information. In the future, this could be used to link to reliable online sources of health information. The provision of HEMs in accessible formats and foreign languages was extremely limited, despite patients’ desire for this.\textsuperscript{13,21} Also, almost no HEMs in alternative formats were physically present in the WR, although many were available on request from the producer of the HEM. A database in the WR could
provide translated materials and be linked to a print- or email-on-demand system.

These technologies could be used to provide more effective, personalised, targeted health information. As groups of practices work together to care for larger populations of patients and remote access to healthcare becomes more common, traditional health promotion strategies based around the face-to-face consultation may need to change. Online resources are easy to signpost patients to, and many GPs already have websites that could be used for this purpose. Electronic health education may allow a broad population of patients to access accurate, high quality, and potentially personalised health information at a time and place of their choosing, although this may not be suitable or preferable for all patients. For example, in 2017, the Office for National Statistics found that only 41% of adults aged over 75 had used the internet in the last 3 months.

Despite practices reporting that the contents of WRs were reviewed regularly, there were many examples of out-of-date information. In one practice, it was nobody’s responsibility to maintain and update the WR, and in many practices a variety of staff members were tasked with this, which may reflect a lack of importance attached to health education in the WR. This could be addressed by creating a role within the practice with responsibility for managing patient education and associated training for this. Most practices produced very few, if any, of their own HEMs, and many were provided by national or local charities and organisations. This suggests that the variable quality of the HEMs may not be due to the practices, but the producers and distributors of the information. One could argue that those responsible for displaying HEMs in their WR ought to assess their accuracy and quality before distributing them to patients, however, given the current pressures on general practice, it is unlikely that this is seen as a priority. Interventions to improve the quality of HEMs would be...
best targeted at these bodies producing the majority of HEMs, rather than the
practices that distribute them.

CONCLUSION

The use of HEMs in GP WRs seems to be a forgotten and under-resourced corner of
health promotion, with little national or local oversight, and no mention of HEMs in
QoF, CQC inspections, or GP contracts. There is substantial variation in the amount,
topicality and quality of material available in WRs with a variety of people, or even
nobody, responsible for the provision or updating of WR information in some
practices. There also appears to have been little effort to systematically utilise
available technology to widen access to information by linking into existing
databases of validated information, differentiating information according to health
literacy levels and/or the interests of the patient, and providing translated materials.
Despite all this, most patients reported that they notice HEMS and find them useful,
although it appeared that fewer patients find them to be well-designed and attractive.
With the recent decision to provide free Wi-Fi in GP practices in England, it may be
time to review the materials on offer in GP waiting rooms. There is also a need for
more outcome-based research on the effectiveness of health information materials in
this setting.
ADDITIONAL INFORMATION

Funding

This study received no external funding. KM was awarded a Wolfson Foundation Intercalated Degree Research Fellowship of £5000 from the Royal College of Physicians to undertake this research.

Ethical approval

A favourable ethical opinion and HRA Approval were obtained via IRAS (project ID: 217441). Institutional sponsorship was obtained from the University of Sussex and Brighton & Hove CCG gave their support for the study.

Competing interests

All authors have completed the ICMJE uniform disclosure form at www.icmje.org/coi_disclosure.pdf and declare: KM received a Wolfson Foundation Intercalated Degree Research Fellowship of £5000 from the Royal College of Physicians for the submitted work; no financial relationships with any organisations that might have an interest in the submitted work in the previous three years; no other relationships or activities that could appear to have influenced the submitted work.

Acknowledgements

This study was conducted as the KM’s dissertation for the University of Brighton MSc in Public Health in the Department of Medical Education at the Brighton and Sussex
Medical School. We thank and acknowledge the patients who took part in this study and the general practices granting us access to their waiting rooms.

REFERENCES


6. Coulter A. Evidence based patient information: Is important, so there needs to be a national strategy to ensure it. BMJ. 1998; 317(7153):225-6.


Table 1: Participant demographics

<table>
<thead>
<tr>
<th>Patient Characteristics</th>
<th>Number (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Age in years (n=544)</strong></td>
<td></td>
</tr>
<tr>
<td>Mean (SD)</td>
<td>49.27 (±18.87)</td>
</tr>
<tr>
<td>Range</td>
<td>18 – 92</td>
</tr>
<tr>
<td><strong>Gender (n=544)</strong></td>
<td></td>
</tr>
<tr>
<td>Male</td>
<td>196 (36.0%)</td>
</tr>
<tr>
<td>Female</td>
<td>348 (64.0%)</td>
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<tr>
<td><strong>Ethnicity (n=549)</strong></td>
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<tr>
<td>White</td>
<td>503 (91.6%)</td>
</tr>
<tr>
<td>Non-white</td>
<td>46 (8.4%)</td>
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<tr>
<td><strong>Sexual Orientation (n=543)</strong></td>
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<tr>
<td>Heterosexual</td>
<td>470 (86.6%)</td>
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<tr>
<td>Non-heterosexual</td>
<td>73 (13.4%)</td>
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<tr>
<td><strong>Smoking Status (n=554)</strong></td>
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<tr>
<td>Ever smoked</td>
<td>326 (58.8%)</td>
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<tr>
<td>Never smoked</td>
<td>228 (41.2%)</td>
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<tr>
<td><strong>Day-to-day activities limited by a long-term health condition (n=544)</strong></td>
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</tr>
<tr>
<td>Limited by disability</td>
<td>209 (38.4%)</td>
</tr>
<tr>
<td>No disability</td>
<td>335 (61.6%)</td>
</tr>
<tr>
<td><strong>Highest level of education (n=545)</strong></td>
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</tr>
<tr>
<td>No qualifications</td>
<td>113 (20.7%)</td>
</tr>
<tr>
<td>Below university level education</td>
<td>201 (36.9%)</td>
</tr>
<tr>
<td>Above university level education</td>
<td>231 (42.4%)</td>
</tr>
<tr>
<td><strong>Sources of health information (n=550)</strong></td>
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<tr>
<td>Written HEMs</td>
<td>166 (29.9%)</td>
</tr>
<tr>
<td>Electronic HEMs</td>
<td>422 (75.9%)</td>
</tr>
<tr>
<td>Face-to-face information</td>
<td>447 (80.4%)</td>
</tr>
<tr>
<td><strong>Activity in the waiting room (n=550)</strong></td>
<td></td>
</tr>
<tr>
<td>Reading</td>
<td>305 (54.9%)</td>
</tr>
<tr>
<td>Using electronic media</td>
<td>313 (56.3%)</td>
</tr>
<tr>
<td>Nothing or other</td>
<td>201 (36.2%)</td>
</tr>
<tr>
<td>Statement</td>
<td>Strongly agree</td>
</tr>
<tr>
<td>--------------------------------------------------------------------------</td>
<td>----------------</td>
</tr>
<tr>
<td>I often talk to my doctor about information I have found from other sources</td>
<td>8.1%</td>
</tr>
<tr>
<td>I normally notice posters, leaflets and other information on display in the waiting room</td>
<td>18.9%</td>
</tr>
<tr>
<td>I often read the posters and/or leaflets on display in the waiting room</td>
<td>13.7%</td>
</tr>
<tr>
<td>I usually understand the information in posters and/or leaflets in the waiting room</td>
<td>24.5%</td>
</tr>
<tr>
<td>I find posters and/or leaflets in the waiting room useful</td>
<td>18.3%</td>
</tr>
<tr>
<td>I often watch the TV screen and/or listen to audio resources in the waiting room</td>
<td>5.9%</td>
</tr>
<tr>
<td>The displays in the waiting room are well-designed and attractive</td>
<td>9.0%</td>
</tr>
<tr>
<td>I can identify with the health education materials on display</td>
<td>10.3%</td>
</tr>
<tr>
<td>Health education materials in the waiting room are valuable for improving my overall health and wellbeing</td>
<td>11.7%</td>
</tr>
</tbody>
</table>

*Responses to this question were not included from practices without TV screens. No practices provided audio resources (not including background music or commercial radio stations).
Table 3: Logistic regression on perceptions of health education materials with patient-related variables

<table>
<thead>
<tr>
<th>Independent variable</th>
<th>P-value</th>
<th>OR</th>
<th>95% CI for OR</th>
<th>Lower</th>
<th>Upper</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Usefulness</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>I find posters and/or leaflets in the waiting room useful</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Written HEMs</td>
<td>0.003</td>
<td>2.214</td>
<td>1.311</td>
<td>3.739</td>
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<td>Reading in the WR</td>
<td>0.012</td>
<td>1.834</td>
<td>1.144</td>
<td>2.940</td>
<td></td>
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<td><strong>Education</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>No qualifications</td>
<td>0.006</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Below university level</td>
<td>0.069</td>
<td>0.524</td>
<td>0.261</td>
<td>1.051</td>
<td></td>
</tr>
<tr>
<td>University level and above</td>
<td><strong>0.002</strong></td>
<td><strong>0.331</strong></td>
<td>0.164</td>
<td>0.669</td>
<td></td>
</tr>
<tr>
<td><strong>Noticeability</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>I normally notice posters, leaflets, and other information on display in the waiting room</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Gender (male)</td>
<td>0.048</td>
<td>0.581</td>
<td>0.340</td>
<td>0.995</td>
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<tr>
<td>Reading in the WR</td>
<td><strong>0.000</strong></td>
<td><strong>3.290</strong></td>
<td>1.804</td>
<td>6.000</td>
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<tr>
<td><strong>Attractiveness</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>The displays in the waiting room are well-designed and attractive</td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Waiting time</td>
<td>0.043</td>
<td>0.984</td>
<td>0.970</td>
<td>1.000</td>
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<tr>
<td><strong>Education</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>No qualifications</td>
<td>0.048</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Below university level</td>
<td>0.128</td>
<td>0.625</td>
<td>0.342</td>
<td>1.144</td>
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<tr>
<td>University level and above</td>
<td><strong>0.015</strong></td>
<td><strong>0.470</strong></td>
<td>0.256</td>
<td>0.864</td>
<td></td>
</tr>
</tbody>
</table>

Logistic regression including the following variables: age, gender (male/female), racial background (white/non-white), sexual orientation (heterosexual/non-heterosexual), smoking status (ever smoked/never smoked), education (university level and above/below university level/no qualifications), disability (limited/not limited), English as first language (yes/no), GP visits in last 6 months, waiting time, written HEMs (yes/no), electronic HEMs (yes/no), face-to-face health information (yes/no), reading in the waiting room (yes/no), using electronics in the waiting room (yes/no), nothing/other in the waiting room (yes/no).

**Abbreviations:** CI, confidence interval; OR, odds ratio.

**Results in bold** indicate statistical significance (p<0.05).
1a. Poster topics

1b. Leaflet topics

1c. Television topics

Figure 1: Word clouds displaying topics of health education materials