

## Additive effects of sensory-enhanced satiety and memory for recent eating on appetite

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1 Additive effects of sensory-enhanced satiety and memory for recent eating on appetite.

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16

17 **Short title:** Combined effects of sensory and memory on appetite

18

19 **Abstract**

20 The sensory characteristics of a product have been shown to interact with actual nutrient  
21 content to generate satiety. Separately, cued recall of recent eating has also been shown to  
22 reduce food intake. Here we explore for the first time how these two effects interact, with  
23 the hypothesis that sensory enhancement of satiety might be mediated by more vivid  
24 memory of the earlier consumed item. On each of two test sessions, 119 women volunteers  
25 consumed a control drink (lemonade) on one morning and then one of two test drinks on  
26 the next day 30 minutes before an ad libitum lunch. The test drinks were equicaloric but  
27 one was noticeably thicker and creamier, and expected to generate stronger satiety. Just  
28 prior to the test lunch, participants were asked to recall either the test drink (test recall) or  
29 the drink from the previous day (control recall). Overall, lunch intake was significantly lower  
30 after the thicker and creamier (enhanced sensory ES) than thinner (low sensory: LS) test  
31 drink ( $p < 0.001$ ,  $\eta^2 = 0.11$ ) regardless of recall condition ( $p = 0.65$ ,  $\eta^2 < 0.01$ ), but was  
32 significantly lower after the test than control recall condition ( $p < 0.001$ ,  $\eta^2 = 0.14$ ). Rated  
33 hunger was lower after consuming the ES than LS drink both immediately after consumption  
34 ( $p < 0.001$ ,  $\eta^2 = 0.11$ ) and prior to the test lunch ( $p = 0.007$ ,  $\eta^2 = 0.06$ ), while rated hunger just  
35 before lunch tended to be lower after recalling the test than control drink ( $p = 0.052$ ,  $\eta^2 =$   
36  $0.03$ ) regardless of the sensory characteristics ( $p = 0.27$ ,  $\eta^2 = 0.01$ ). Overall these data further  
37 demonstrate the power of 'sensory-enhanced satiety' and cued recall of earlier eating as  
38 methods to reduce acute food intake, but suggest these effects operate independently.

39

40 **Introduction**

41 How much is consumed at any one eating event (meal) is determined by a complex interplay  
42 between cognitive, sensory and physiological influences. Some of these influences arise  
43 from what was consumed recently: how much is consumed at one meal influences how  
44 much is consumed at subsequent meals.

45

46 The widely used preload-satiety test, where the effects of manipulations of the  
47 characteristics of one meal (the preload) are tested through the subsequent experience of  
48 appetite and food intake at the next meal or meals (see Almiron-Roig, et al., 2013 ;  
49 Benelam, 2009 for reviews), has provided evidence that many factors including the form  
50 (e.g. solid vs liquid: Flood-Obbagy & Rolls, 2009; Hulshof, de Graaf, & Weststrate, 1993;  
51 Mattes & Campbell, 2009), overall energy density and/or volume (e.g. De Graaf & Hulshof,  
52 1996; Gray, French, Robinson, & Yeomans, 2002; Rolls, Bell, & Waugh, 2000), macronutrient  
53 content (e.g. Astbury, Stevenson, Morris, Taylor, & Macdonald, 2010; Bertenshaw, Lluch, &  
54 Yeomans, 2008; De Graaf, Hulshof, Weststrate, & Jas, 1992; Poppitt, McCormack, &  
55 Buffenstein, 1998; Rolls, et al., 1994; Yeomans, Lee, Gray, & French, 2001) and sensory  
56 characteristics (Cassady, Considine, & Mattes, 2012; Chambers, Ells, & Yeomans, 2013;  
57 Yeomans & Chambers, 2011) of the preload all contribute to the subsequent experience of  
58 appetite. But more recently research has also shown the importance of memory in appetite  
59 control, whereby experimentally prompting recall of an earlier eating event just prior to a  
60 subsequent test meal affects intake of that meal (Higgs, 2002; Higgs, 2008; Higgs &  
61 Donohoe, 2011; Higgs, Williamson, & Attwood, 2008). How these memory effects interact  
62 with more widely studied sensory-nutrient influences on satiety, however, remains  
63 relatively unexplored.

64

65 A classic puzzle in the satiety literature is how the same nutrients consumed in different  
66 forms/contexts can have strikingly different effects on appetite. The classic contrast is  
67 between liquid and solid food: when matched for energy content, nutrients consumed as  
68 beverages typically generate weaker satiety than the equivalent amount of energy  
69 consumed in solid form (e.g. Flood-Obbagy & Rolls, 2009; Mattes, 2006; Tsuchiya, Almiron-  
70 Roig, Lluch, Guyonnet, & Drewnowski, 2006), although soups stand out as unusual in often  
71 being particularly satiating (Flood & Rolls, 2007; Mattes, 2005; Spiegel, Kaplan, Alavi, Kim, &  
72 Tse, 1994).

73

74 There is increasing evidence that these differences may be explained, at least in part, as a  
75 consequence of differences in beliefs and expectations about the ingested product  
76 (Brunstrom, Brown, Hinton, Rogers, & Fay, 2011; Lett, Norton, & Yeomans, 2016;  
77 McCrickerd, Chambers, & Yeomans, 2014b). A striking example was a study which showed  
78 differences in both behavioural and physiological measures of satiety in people who  
79 consumed the same nutrients either as a liquid or solid (jelly) format and who had been  
80 persuaded either that the ingested product would be liquid or solid in their stomach, even  
81 though in all cases the ingested food would have been liquid once ingested (Cassady, et al.,  
82 2012). Notably, participants evidenced stronger satiety when the ingested food was  
83 experienced orally as a solid versus liquid, and also when they believed the ingested food  
84 would be solid rather than liquid in the stomach. These, and other data, support a model of  
85 satiety that suggests that sensory and cognitive factors at the time of ingestion modify the  
86 actual post-ingestive experience of ingested nutrients, offering novel approaches for the  
87 optimisation of satiety in product development (Chambers, McCrickerd, & Yeomans, 2015).

88 Building on earlier work which suggested that the apparent enhanced satiating effects of  
89 protein might be in part mediated by the sensory characteristics associated with the  
90 presence of protein (Bertenshaw, Lluch, & Yeomans, 2013), possibly through an effect of  
91 umami taste (Masic & Yeomans, 2014), a series of studies explored how manipulations of  
92 the sensory characteristics of the ingested preload interacted with actual nutrient content  
93 to generate satiety. In these studies, smoothie drinks were developed which had a thicker  
94 texture and creamier flavour (ES) than the LS versions (McCrickerd, Chambers, Brunstrom, &  
95 Yeomans, 2012; McCrickerd, Chambers, & Yeomans, 2014a; McCrickerd, et al., 2014b;  
96 Yeomans & Chambers, 2011; Yeomans, McCrickerd, Brunstrom, & Chambers, 2014).  
97 Thickness and creaminess were manipulated since these types of cues are often found in  
98 foods and drinks with higher energy content, and have been shown to be associated with  
99 higher satiety expectations (Lett, Yeomans, Norton, & Norton, 2015; McCrickerd, Lensing, &  
100 Yeomans, 2015). These sensory manipulations were then combined with manipulations of  
101 nutrient content (by addition of the non-sweet carbohydrate maltodextrin) to yield lower  
102 (typically c. 80kcal) or higher (c. 280kcal) versions. The key and consistent finding was  
103 greater satiety, evidenced by enhanced fullness, reduced hunger and reduced subsequent  
104 test-meal intake following consumption of the ES higher energy drinks compared to the  
105 same energy in LS versions (Chambers, et al., 2013; McCrickerd, et al., 2014b; Yeomans, Re,  
106 Wickham, Lundholm, & Chambers, 2016; Yeomans & Chambers, 2011; Yeomans, et al.,  
107 2014). These results have since been interpreted in terms of sensory-enhanced satiety, the  
108 idea that expectations about satiety generated by sensory cues modify actual satiety  
109 responses to ingested nutrients (Chambers, et al., 2015).  
110

111 How then might these sensory cues act to enhance satiety? One possibility is that the  
112 associated satiety-related expectations generate preparatory physiological responses,  
113 including anticipatory release of satiety hormones, and these then lead to an enhanced  
114 satiety response. The idea that cues associated with nutrient ingestion lead to learned  
115 preparatory physiological responses is far from new: the idea of cephalic phase responses  
116 was inspired by Pavlov's seminal work on food-related conditioned responses, and has been  
117 discussed widely (Smeets, Erkner, & de Graaf, 2010; Woods, 1991). What is different about  
118 the enhanced-satiety idea is that such responses can be stimulated by top-down explicit  
119 expectations rather than more basic stimulus-response associations. This view is supported  
120 by the study by Cassady and colleagues discussed earlier (Cassady, et al., 2012), and by  
121 recent data from our laboratory showing greater release of the satiety-related hormones  
122 pancreatic polypeptide and cholecystokinin after consumption of the ES higher-energy  
123 versions of the test drinks (Yeomans, et al., 2016).

124

125 Sensory cues may also exert effects on satiety through activation of other cognitive  
126 processes, such as memory. In an elegant series of studies, Higgs and colleagues have  
127 shown that explicitly asking participants to recall the specific details of an eating event  
128 preceding a test meal, relative to eating events on other days, lead to a decrease in food  
129 intake at that test meal (Higgs, 2002; Higgs, 2008; Higgs & Donohoe, 2011; Higgs, et al.,  
130 2008). The implication is that stronger memories for earlier eating events act to reduce  
131 subsequent food intake. The idea that memory plays a role in appetite control is consistent  
132 with clear evidence that disruptions to key brain areas involving memory leads to both  
133 forgetting to eat and forgetting that one has eaten (Rozin, Dow, Moscovitch, & Rajaram,  
134 1998). Notably, distraction during eating has been shown to reduce subsequent accuracy of

135 recall for how much was consumed (Higgs & Woodward, 2009; Mittal, Stevenson, Oaten, &  
136 Miller, 2011), while deliberately focusing on eating enhanced subsequent recall (Higgs &  
137 Donohoe, 2011).

138

139 The effects of cued memory on intake offer a potential alternative explanation for the  
140 sensory-enhancement of satiety. If a food generates stronger satiety expectations at the  
141 point of consumption, the greater relevance of those expectations to intake may make that  
142 food more memorable. This enhanced memory might then plausibly contribute to reduced  
143 intake at the next meal. If the effects of sensory-enhancement operate through memory in  
144 this way, then explicitly asking people to recall the sensory characteristics of these drinks  
145 prior to a lunch test would be predicted to lead to greater satiety. To test this, we  
146 contrasted the satiating effects of two equicaloric drinks, one a standard (low sensory, LS)  
147 version and the second an ES version based on the manipulations in our recent studies  
148 (McCrickerd, et al., 2012; McCrickerd, et al., 2014b). These drinks were consumed in one of  
149 two memory conditions: a test recall (TR) condition where they were explicitly asked to  
150 recall the characteristics of the consumed preload one hour later, just before the start of a  
151 lunch intake test, and a control recall (CR) condition where they recalled a drink consumed  
152 the previous day. If sensory-enhanced satiety involves memory processes then recalling the  
153 ES version of the drink (the sensory characteristics of which have been shown to be  
154 perceived as filling) before a test meal should lead to a greater reduction in intake than  
155 would recalling a drink which generates lower satiety expectations or a control condition  
156 where neither drink is specifically recalled.

157

158



## 159 **Materials and Methods**

### 160 ***Design***

161 The study used a between-participants design to contrast the satiating effects of equicaloric  
162 ES and LS preload drinks consumed mid-morning with or without a task administered  
163 immediately before lunch which was designed to enhance the memory of the preload  
164 drink's sensory characteristics (test recall, TR vs. recall of the control drink consumed on the  
165 previous day, CR). Outcome measures were intake at the test lunch consumed one hour  
166 after the memory test and ratings of appetite before and after both the preload drink and  
167 test meal.

168

### 169 ***Participants***

170 One hundred and nineteen healthy female volunteers participated, mainly students at the  
171 University of Sussex. Since the prediction was an interaction, sample power calculations  
172 were complex. We first calculated the number of participants needed to replicate the  
173 difference in intake between ES and LS conditions based on our earlier findings (Yeomans, et  
174 al., 2014): assuming the effect size for the equivalent conditions and power of 0.8, this  
175 indicated  $n=23$  would be needed. No study has examined effects of memory on lunch  
176 intake, but based on previous snack intake data (Higgs, et al., 2008) we predicted a 20%  
177 decrease in intake in TR relative to CR conditions: using lunch intake data from studies using  
178 between-participants contrasts in our lab (McCrickerd, et al., 2014b; Yeomans, et al., 2014)  
179 and power of 0.8, analysis suggested that  $n = 20$  would be sufficient to detect a main effect  
180 of the memory manipulation. However, the key prediction was that intake in the ES/TR  
181 condition would be suppressed more than by the added effects of sensory and memory  
182 effects combined. Assuming that memory caused an additional 20% reduction beyond the

183 effects of sensory, we calculated  $n=31$  would be needed, and consequently targeted a  
184 minimum sample of 30 in each of the four conditions. Potential participants were invited to  
185 participate in a study “To investigate how memory affects appetite.” by a combination of  
186 emails to participant pools, adverts and personal contacts. The memory cover story  
187 justified the actual memory test while disguising the true purpose of the study. Since the  
188 study involved ingestion, those who were diabetic, had been diagnosed with an eating  
189 disorder, were taking prescription medicine (other than contraceptives), who had an  
190 aversion or allergy to any of the foods and ingredients used in the study or who smoked  
191 were excluded. Participants were assigned at random to one of four test conditions,  
192 combining the two sensory (ES or LS) and memory (TR or CR) conditions. These four groups  
193 did not differ significantly in age, BMI or dietary restraint measured using the Three Factor  
194 Eating Questionnaire (TFEQ: Stunkard & Messick, 1985: see Table 1). The study protocol  
195 was approved by the University of Sussex Sciences & Technology Cross-Schools Research  
196 Ethics Committee and complied fully with British Psychological Society ethical guidelines.

197

### 198 ***Test food and drinks***

199 Breakfast (total 401kcal), provided to ensure that participants began the test part of the  
200 experiment in comparable motivational states, consisted of cereal (60g: Crunchy Nut  
201 cornflakes, Kellogg’s plc UK), semi skimmed milk (160g: Sainsbury’s, UK) and orange juice  
202 (200g: Sainsbury’s plc, UK).

203

204 The mid-morning preloads were two versions of a fruit-yoghurt based smoothie drink  
205 prepared in the Ingestive Behaviour Unit at the University of Sussex, either LS or ES, based  
206 on drinks used previously in research from the Sussex Ingestive Behaviour Unit (McCrickerd,

207 et al., 2012; McCrickerd, et al., 2014a; McCrickerd, et al., 2014b; Yeomans & Chambers,  
208 2011; Yeomans, et al., 2014). Each serving of the LS version combined a commercial fruit  
209 juice (100g: mango, peach and papaya juice, Tropicana, UK) 0% fat fromage frais (30g:  
210 Sainsbury's plc, UK), a low calorie commercial fruit squash (35g: peach and barley squash,  
211 Robinson's, UK), water (100g) and maltodextrin (55g: C\*PUR 1910, Cargill, UK). Thickness  
212 and creaminess of the ES version were enhanced by addition of 1g of tara gum (Kalys  
213 Gastronomie, France), 0.5g of milk caramel flavour (Synrise, Denmark) and 1g of vanilla  
214 extract (Nielsen-Massey, UK). These manipulations have been shown to increase satiety  
215 expectations (McCrickerd, et al., 2012; McCrickerd, et al., 2014b) and reduce subsequent  
216 appetite and intake in preload-satiety tests (Chambers, et al., 2013; Yeomans, et al., 2016;  
217 Yeomans & Chambers, 2011). The two drinks provided 274kcal in the 320g served portion.  
218 An additional drink, 320g of cloudy lemonade (Sainsbury's, UK), consumed on the day prior  
219 to the test lunch day, acted as the control for the memory manipulation.

220

221 The satiety test included an *ad libitum* lunch consisting of pasta (each serving 250 grams of  
222 cooked pasta, "Conchiglie", Sainsbury's UK, plus 250 grams of tomato and basil pasta sauce,  
223 Sainsbury's, UK). Participants were permitted to consume water *ad libitum* during this meal.

224

## 225 **Procedure**

226 Participants attended the Ingestive Behaviour Unit at the University of Sussex on two  
227 consecutive weekdays. On the first day, participants completed their informed consent and  
228 consumed the control drink at a pre-arranged time between 11.00 and 13.00h. On the  
229 second day, participants arrived for breakfast at a scheduled time between 8.30 and 10.00,  
230 having only consumed water from 23:00 the night before, and were required to consume all

231 of the breakfast. They were instructed to return to the lab 2 hours later for the preload  
232 session, and were to refrain from eating and to drink only water during this time.

233

234 On the following day when the preload was consumed prior to the test lunch, participants  
235 were taken to a testing cubicle where they completed a standard set of ratings of appetite  
236 and mood administered using Sussex Ingestion Pattern Monitor software (SIPM Yeomans,  
237 2000). Ratings were made using computerised visual analogue scales (VAS), with the  
238 question format 'How <descriptor> do you feel right now?' and end anchors "Not at all"  
239 (scored 0) and "Extremely" (scored 100). The ratings of interest were for "hungry" and  
240 "full", and these were embedded amongst other distracter mood questions: 'happy',  
241 'anxious', 'clear-headed', 'calm', 'energetic', 'nauseous', 'tired', 'alert' 'thirsty' and  
242 'headachy'. The rating order was randomised. Participants were then instructed to take a  
243 single mouthful of their preload drink, after which they completed VAS ratings of how  
244 'thick', 'sweet', 'fruity', 'creamy', 'familiar', 'filling' and 'pleasant' they found that drink,  
245 phrased as 'How <descriptor> is the fruit yoghurt drink?'. They were then required to  
246 consume the preload drink in full, and then repeat the appetite and mood ratings.

247 Participants then only consumed water between the preload and lunch test.

248

249 The lunch session started with the memory manipulation: participants were instructed to  
250 recall the specific characteristics of either the drink they had consumed that morning (i.e.  
251 the LS or ES preload) (TR condition) or the previous day (i.e. the cloudy lemonade, CR  
252 condition). They completed this task by first writing a description of the drink and then by  
253 rating how pleasant, thick, sweet, filling, thirst-quenching, creamy, tasty, cold and refreshing  
254 the drink was (in that order), using 100mm paper VAS end anchored "Not at all" and

255 “Extremely”. Once completed, they repeated the appetite and mood ratings using SIPM.  
256 They were then served a sample of their pasta lunch to taste and evaluate to assess the  
257 appetising effects of food presentation (Yeomans, 1996). Participants were asked ‘How  
258 <descriptor> is the pasta?’ with ratings of ‘savoury’, ‘familiar’, ‘pleasant’ and ‘salty’,  
259 followed by ratings of hungry and full immediately afterwards, after which they were served  
260 500g of the pasta lunch and were told to eat as little or as much as they liked. A digital  
261 balance (Sartorius model BP4200) disguised by a placemat and linked to a PC running the  
262 SIPM software recorded the weight remaining throughout the meal to record intake. Once  
263 at least 400g of pasta had been consumed, participants were prompted to call the  
264 researcher to get a new serving in order to prevent portion-size cues determining meal  
265 termination. After they had eaten as much lunch as they wanted, the participants rated  
266 their appetite and mood for the final time. Participants then completed the TFEQ so that  
267 potential confounding effects of restraint could be controlled for in analyses. Height (m)  
268 and weight (kg) were measured in order to calculate their BMI and participants were  
269 debriefed, with the researcher explaining the true nature of the study. They were then paid  
270 £15 and thanked for taking part.

271

## 272 **Data analysis**

273 Principle interest was in changes in appetite and food intake at the test lunch as a  
274 consequence of the memory and sensory manipulations. To test this, intake (g) was  
275 contrasted between conditions with sensory (LS or ES) and memory (TR or CR) as conditions  
276 using between-participants ANOVA. For appetite, participants completed hunger and  
277 fullness ratings on five occasions: before and after the preload drink and three ratings at  
278 lunchtime: prior to food being presented (Pre-lunch), on tasting food (Post-taste) and at the

279 end of lunch (Post-lunch). Therefore, 3-way ANOVA was used to contrast both ratings  
280 between the five rating times (within-participant) and depending on the sensory and  
281 memory conditions (between-participants). To test whether the sensory manipulation was  
282 effective, the sensory ratings made at the start of the preload test were also contrasted  
283 depending on sensory and memory conditions using between-participants ANOVA. All  
284 rating data from the lunchtime test for one participant were lost due to computer failure.

285

286

## 287 **Results**

### 288 ***Lunch intake***

289 Overall, as can be seen in Figure 1, participants ate less after the ES than LS preload  
290 [F(1,115) = 13.88,  $p < 0.001$ ,  $\eta^2 = 0.11$ ] and in the TR than CR memory condition [F(1,115) =  
291 18.84,  $p < 0.001$ ,  $\eta^2 = 0.14$ ] but the sensory x memory interaction was not significant [F(1,115)  
292 = 0.21,  $p = 0.65$ ,  $\eta^2 < 0.01$ ].

293

### 294 ***Rated hunger***

295 Hunger ratings are shown in Figure 2a. ANOVA revealed a significant two-way interaction  
296 between time x sensory [F(4,456) = 5.49,  $p < 0.001$ ,  $\eta^2 = 0.05$ ] and a marginally non-significant  
297 time x memory interaction [F(4,456) = 2.08,  $p = 0.086$ ,  $\eta^2 = 0.02$ ], as well as significant overall  
298 main effects of time [F(4,456) = 243.46,  $p < 0.001$ ,  $\eta^2 = 0.68$ ] and sensory [F(1,114) = 6.07,  
299  $p = 0.015$ ,  $\eta^2 = 0.05$ ], but not memory [F(1,114) = 2.12,  $p = 0.15$ ,  $\eta^2 = 0.02$ ]. Given the  
300 significant interactions with time, follow-up analyses contrasted ratings at each time  
301 depending on the sensory and memory conditions using two-way ANOVA, with the  
302 predicted sensory x memory interaction the critical test.

303

304 Rated hunger prior to the preload did not differ significantly between conditions, confirming  
305 that there were no spurious group differences. Hunger immediately after consuming the  
306 preload was significantly lower after consuming the ES than LS drink, in line with the  
307 predicted effects of the sensory manipulation [F(1,114) = 13.63,  $p < 0.001$ ,  $\eta^2 = 0.11$ ], but  
308 there was no significant main effect of memory or sensory x memory interaction (which was  
309 not relevant at that time). The significant effect of the sensory manipulation on rated  
310 hunger was still evident at Pre-lunch (following the memory task) [F(1,114) = 7.53,  $p = 0.007$ ,

311  $\eta^2 = 0.06$ ], and now hunger tended to be lower in the TR than CR condition [ $F(1,114) = 3.85$ ,  
312  $p=0.052$ ,  $\eta^2 = 0.03$ ], but the key interaction was not significant [ $F(1,114) = 1.22$ ,  $p=0.27$ ,  $\eta^2 =$   
313  $0.01$ ]. Hunger after the test lunch was first tasted (Post-taste), which tends to be a better  
314 predictor of actual intake than does rated hunger in the absence of knowledge of the food  
315 to be consumed (Yeomans & Bertenshaw, 2008), was also significantly lower in the ES than  
316 LS conditions [ $F(1,114) = 4.49$ ,  $p=0.036$ ,  $\eta^2 = 0.04$ ], and was also significantly lower in the TR  
317 than CR condition [ $F(1,114) = 4.10$ ,  $p=0.045$ ,  $\eta^2 = 0.04$ ], again with no significant interaction  
318 [ $F(1,114) = 1.21$ ,  $p=0.27$ ,  $\eta^2 = 0.01$ ]. Hunger after tasting the lunch also increased slightly,  
319 but significantly, overall (by  $4\pm 1$  VAS units:  $t(117) = 2.98$ ,  $p=0.002$ ) in line with an appetizing  
320 effect of the test lunch. There was no significant effects of sensory [ $F(1,114) = 0.01$ ,  $p=0.98$ ,  
321  $\eta^2 < 0.01$ ] or memory [ $F(1,114) = 0.25$ ,  $p=0.62$ ,  $\eta^2 < 0.01$ ] manipulations on hunger at the  
322 end of the meal, which was similarly low in all conditions despite the differences in actual  
323 intake.

324

### 325 **Rated fullness**

326 Analysis of rated fullness revealed a slightly different pattern to that seen with hunger:  
327 when all data were included, the only significant effects were an interaction between  
328 sensory and time [ $F(4,456) = 7.37$ ,  $p<0.001$ ,  $\eta^2 = 0.06$ ], and notably the memory x time  
329 interaction that was significant for hunger was not significant for fullness [ $F(4,456) = 0.67$ ,  
330  $p=0.62$ ,  $\eta^2 < 0.01$ ]. There was also the expected main effect of time [ $F(4,456) = 220.08$ ,  
331  $p<0.001$ ,  $\eta^2 = 0.66$ ] and a significant main effect of sensory [ $F(1,114) = 7.67$ ,  $p=0.007$ ,  $\eta^2 =$   
332  $0.06$ ] but no significant main effect of memory [ $F(1,114) = 0.24$ ,  $p=0.63$ ,  $\eta^2 < 0.01$ ]. As can be  
333 seen (Figure 2B), fullness was similar in all conditions prior to preload consumption, and  
334 then increased more after the ES than LS preload, and remained higher after ES into the



335 lunch test. This was confirmed from analysis of each time point individually: at Post-  
336 preload, Pre-lunch and Post-taste, there were significant effects of sensory (Post-drink  
337  $F(1,115) = 8.51, p=0.004, \eta^2 = 0.07$ : Pre-lunch  $F(1,115) = 8.93, p=0.003, \eta^2 = 0.07$ : Post-taste  
338  $F(1,115) = 12.12, p<0.001, \eta^2 = 0.10$ ), with higher fullness in ES than LS conditions  
339 throughout, but no significant main effect of memory (Post-drink  $F(1,115) = 0.20, p=0.65, \eta^2$   
340  $< 0.01$ : Pre-lunch  $F(1,115) = 0.37, p=0.54, \eta^2 < 0.01$ : Post-taste  $F(1,115) = 0.95, p=0.33, <$   
341  $0.01$ ) or memory x sensory interactions (Post-drink  $F(1,115) = 0.25, p=0.65, \eta^2 < 0.01$ : Pre-  
342 lunch  $F(1,115) = 0.02, p=0.89, \eta^2 < 0.01$ : Post-taste  $F(1,115) = 0.07, p=0.79, < 0.01$ ) at any of  
343 these times. As with hunger, there were no significant differences between conditions at  
344 the end of the test meal.

345

#### 346 ***Manipulation checks***

347 The sensory manipulation relied on small but perceivable differences in sensory  
348 characteristics of the test preload drinks. Analysis of sensory ratings taken when these  
349 drinks were tasted confirmed this was so (Table 2). Thus, in line with our previous studies  
350 (McCrickerd, et al., 2012; McCrickerd, et al., 2014a; Yeomans, et al., 2014), the ES drink was  
351 rated as significantly creamier [ $F(1,115) = 24.32, p<0.001, \eta^2 = 0.18$ ], thicker [ $F(1,115) =$   
352  $13.98, p<0.001, \eta^2 = 0.11$ ] and more filling [ $F(1,115) = 8.37, p=0.005, \eta^2 = 0.07$ ] than was the  
353 LS drink, while the two drinks were well matched in sweetness, pleasantness and familiarity,  
354 with no significant differences between ES and LS versions. The memory condition was  
355 irrelevant at the time when the drinks were rated, and analysis confirmed there were no  
356 spurious effects of memory on any of these ratings.

357

358 The manipulation check for the memory manipulation came from what participants wrote  
359 during the memory procedure. All 119 participants correctly recalled either the lemonade  
360 drink if they were in the CR condition or the smoothie in the TR condition. We could also  
361 examine how well they recalled the specific characteristics of the LS and ES drinks from their  
362 ratings during the recall test: the rated thickness (ES  $65 \pm 4$ , LS  $49 \pm 5$ :  $t(57) = 2.70$ ,  $p=0.009$ )  
363 and creaminess (ES  $72 \pm 2$ , LS  $46 \pm 5$ :  $t(57) = 4.68$ ,  $p<0.001$ ) was higher for the ES than LS  
364 drink during recall, although their memory for how filling the drinks did not differ  
365 significantly (ES  $69 \pm 3$ , LS  $62 \pm 5$ :  $t(57) = 1.31$ ,  $p=0.19$ ).

366

367

## 368 **Discussion**

369

370 The present study brought together for the first time two different short-term influences on  
371 control of food intake: the sensory experience of eating (Yeomans, 2015) and the memory  
372 of recent eating (see Robinson, et al., 2013 for review). The results provided very clear  
373 evidence that both the memory of recently consuming a drink and the drink's specific  
374 sensory characteristics had additive influences on subsequent satiety. This implies that  
375 memory effects on satiety may be working in parallel with sensory induced top-down  
376 regulation of gut satiety responses, rather than memory being the primary mechanism  
377 underlying sensory-enhanced satiety.

378

379 Previous studies of sensory-enhanced satiety have typically combined overt manipulations  
380 of a beverage's sensory characteristics with covert manipulation of its nutrient content,  
381 generating lower and higher energy versions (e.g. McCrickerd, et al., 2014b; Yeomans &

382 Chambers, 2011). Inclusion of low-energy versions in the present study, which because of  
383 the memory manipulation relied on a between-participants contrast, would have produced  
384 eight conditions and made the study unwieldy. However, it is notable that participants  
385 consumed less at lunch after the ES than LS versions of the drinks despite these being  
386 equicaloric, indicating that participants were better able to compensate for the drink's  
387 energy when its sensory characteristics predicted that it would be satiating (i.e. the ES  
388 version) in line with our previous research (reviewed in Chambers, et al., 2015). Lunch  
389 intake was lower by 72g on average following the ES drink compared to the LS version and  
390 this equated to 87Kcal lower energy intake, which is similar to the differences found in our  
391 earlier studies that included ES and LS low-energy controls (for example, 93kcal in Yeomans  
392 and Chambers, 2011).

393

394 The present study also confirmed that recalling recent consumption just prior to eating  
395 reliably reduces intake at the meal. To date, most studies examining these short-term  
396 effects of memory for recent eating on appetite have tended to manipulate recall of a large  
397 meal (typically pizza consumed at lunch) and measure effects on intake at a disguised snack  
398 intake test (Higgs, 2002; Higgs & Donohoe, 2011; Higgs, et al., 2008). In the present study  
399 the same basic design of directed recall of prior consumption just before an eating event  
400 was used, but notably the difference here was that the recalled item was snack-sized (a  
401 drink) consumed prior to a meal (lunch). That this simple memory enhancement of recent  
402 snacking was effective at reducing subsequent intake at lunch is notable since this implies  
403 that there is real scope for the use of prompted recall of prior snacking as an aid to  
404 moderating intake at subsequent meals.

405

406 The key idea behind this study was that participants would have stronger memories for ES  
407 than LS versions because of the expected impact of ES versions on their appetite. Thus we  
408 reasoned that combining the sensory and memory manipulations should result in lower  
409 intake in the combined ES/cued recall condition than seen with either manipulation alone.  
410 The present data suggest this is unlikely since the two manipulations had clear but additive  
411 effects on appetite, suggesting that sensory and memory cues that influence satiety operate  
412 independently. These findings should not be interpreted as definitive evidence for no role  
413 of memory in sensory-enhanced satiety, but do indicate that any such role of memory is not  
414 further enhanced by directed cued recall of the ingested drink. However, given recent  
415 evidence that manipulating the sensory characteristics of a product (to generate stronger  
416 expectations of satiety) leads to increased release of gut-based satiety hormone release  
417 (Yeomans, et al., 2016), at present the evidence suggests that sensory-enhanced satiety is  
418 more likely to operate through cued preparatory satiety responses than through memory-  
419 driven cognitive control of meal size. However, this does not preclude a role of higher  
420 cognitive processes in sensory-enhanced satiety, and our previous finding that the same  
421 food can vary in its effects on satiety depending on beliefs about the nature of that food  
422 (McCrickerd, et al., 2014b) supports a key role for top-down processes driven by beliefs  
423 about satiety in the sensory-enhanced satiety effect.

424

425 The present study tested the role of memory by asking whether manipulated sensory and  
426 cued memory interacted in their effects on intake. The conclusion that they do not interact  
427 is based on the lack of evidence for a statistical interaction. As this is drawing a conclusion  
428 based on a lack of significance, it is important to consider whether the study had adequate  
429 power to detect any putative interaction. Critically, we predicted a larger proportional

430 decrease in intake in response to the sensory manipulation in the TR than CR memory  
431 condition: in practice, intake in the ES condition was reduced by 18% in the CR, and 21% in  
432 TR condition, a difference of just 3%. One approach to test whether this was a reliable non-  
433 significant finding was to apply Bayes theory (Dienes, 2014). Based on the predicted effect  
434 sizes used to make the power calculations, more was consumed in the key TR/ES condition  
435 than was predicted by an interaction. Calculation of the Bayes factor for that outcome  
436 resulted in a Bayes factor of 0.84, which supports an additive effect. However, even though  
437 we can be confident that there is no evidence of any interaction in these data, this does not  
438 preclude a role for memory in sensory-enhanced satiety. An alternative approach to this  
439 question could, for example, make use of the large variability in response to energy preloads  
440 to test whether a measure of the strength and characteristics of individual memory of the  
441 preload is a predictor of the satiety response.

442

443 The success of the present study relied on the success of the two main manipulations:  
444 changes to the sensory characteristic of the target pre-lunch drink to assess sensory  
445 influences on satiety, and the recall manipulation to assess cued memory. Manipulation  
446 checks confirmed both were effective. At the time of consumption, ES drinks were rated as  
447 thicker, more creamy and generated stronger expectations of satiety (i.e. were rated as  
448 more filling) than were LS drinks. Notably, these differences were strong enough to still be  
449 evident at the recall test, with the sub-group in the TR condition remembering the ES drink  
450 as significantly thicker and creamier, and tending to remember it as more filling, when  
451 recalling the drink just prior to lunch. For the memory test, the manipulation check  
452 demonstrated that the correct drink was recalled by all participants.

453

454 This study only looked at acute effects of the two key manipulations: how well these effects  
455 would be maintained with repeated consumption is less clear. With the sensory  
456 manipulation, two studies have examined the effects of repeated consumption on  
457 enhanced satiety in the ES condition (Hovard, et al., 2015; Yeomans, et al., 2014), and both  
458 studies found that satiating effect of ES versions was maintained following repeated  
459 consumption either in the laboratory or home setting. However, we are unaware of studies  
460 testing whether the effects of cued memory are sustained with repeated consumption, and  
461 if this approach was to be adapted as a component of behavioural programmes countering  
462 overeating then such studies are needed.

463

464 Overall, the present study further confirmed the robustness of sensory-enhanced satiety  
465 and cued-recall of recent eating as influences on short-term intake, and suggest these  
466 manipulations acted additively to reduce test lunch intake.

467

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600

601

602 Table 1. Characteristics of the participants in the four test groups. All data are mean  $\pm$  SEM.

603 TR: test recall; CR: control recall; ES: enhanced sensory; LS: low sensory; TFEQ: Three Factor

604 Eating Questionnaire

605

	TR		CR	
	ES	LS	ES	LS
Age (years)	19.5 $\pm$ 0.8	21.0 $\pm$ 0.9	21.5 $\pm$ 0.7	20.4 $\pm$ 1.0
BMI (kg/m <sup>2</sup> )	23.3 $\pm$ 0.4	22.7 $\pm$ 0.5	23.0 $\pm$ 0.3	23.7 $\pm$ 0.7
TFEQ Restraint	9.7 $\pm$ 1.1	9.4 $\pm$ 1.1	8.5 $\pm$ 1.1	9.2 $\pm$ 1.1

606

607 Table 2. Rated characteristics of the two test drinks (enhanced sensory, ES and low sensory,  
 608 LS) in both memory conditions (Test TR or Control CR recall). Data are mean  $\pm$  SEM visual  
 609 analogue ratings on 100pt scales: in each row, data marked by different superscript letters  
 610 differ significantly ( $p < 0.05$ ).

611

Rating	TR		CR	
	ES	LS	ES	LS
Creamy	66 $\pm$ 2 <sup>a</sup>	47 $\pm$ 4 <sup>b</sup>	67 $\pm$ 3 <sup>a</sup>	52 $\pm$ 4 <sup>b</sup>
Familiar	44 $\pm$ 5	56 $\pm$ 5	53 $\pm$ 5	52 $\pm$ 5
Filling	64 $\pm$ 4 <sup>a</sup>	54 $\pm$ 3 <sup>b</sup>	64 $\pm$ 3 <sup>a</sup>	55 $\pm$ 3 <sup>b</sup>
Pleasant	70 $\pm$ 3	74 $\pm$ 4	73 $\pm$ 4	69 $\pm$ 3
Sweet	66 $\pm$ 3	66 $\pm$ 3	75 $\pm$ 2	68 $\pm$ 3
Thick	66 $\pm$ 4 <sup>a</sup>	56 $\pm$ 4 <sup>b</sup>	68 $\pm$ 3 <sup>a</sup>	49 $\pm$ 4 <sup>b</sup>

612





613

614 **Figure legends**

615

616 Figure 1. Lunch intake depending on the memory recall condition (TR: recall of  
617 preload, CR recall of control drink) and drink preload sensory characteristics (ES: enhanced  
618 sensory; LS; low sensory). All data are mean  $\pm$  SEM.

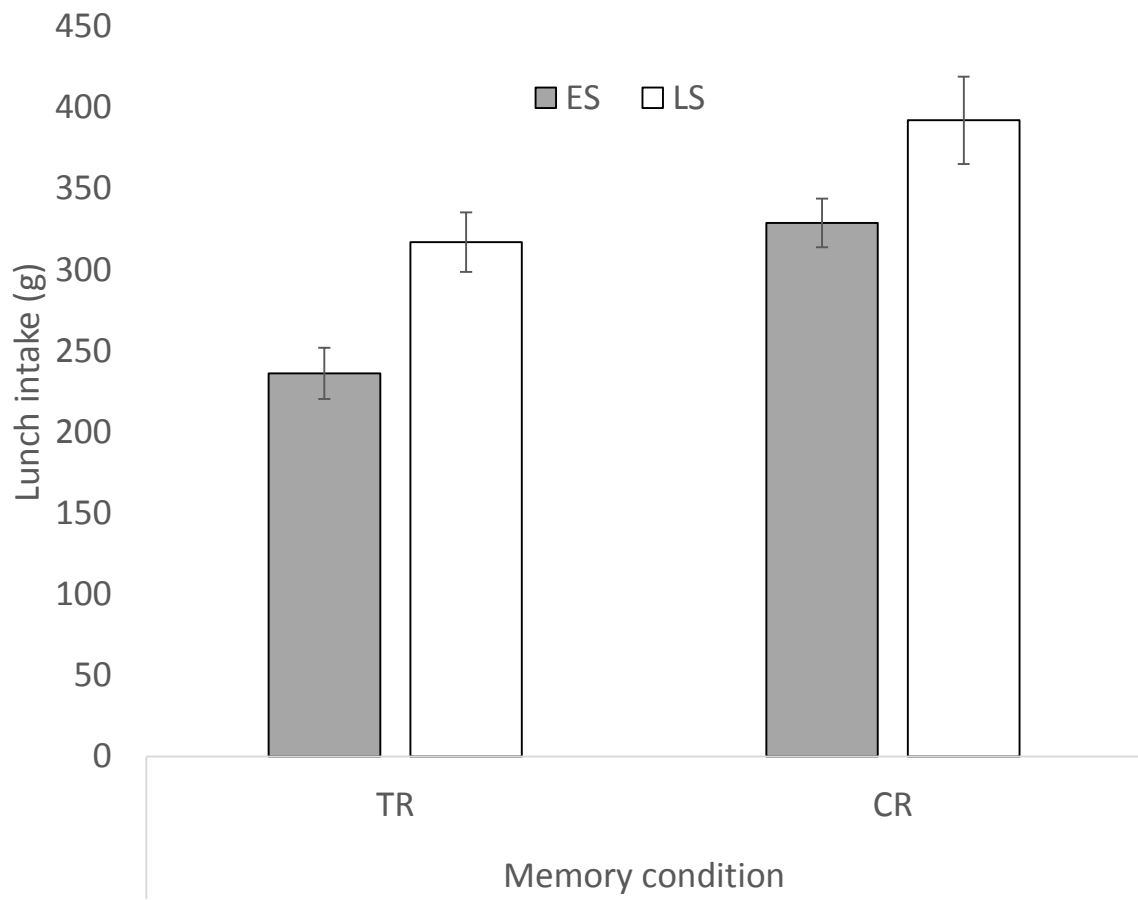
619

620 Figure 2. Rated (A) hunger and (B) fullness across the test session in the four treatment  
621 conditions: () enhanced sensory (ES) + recall preload (TR), () low sensory (LS) +  
622 TR, () ES + control recall (CR), () LS + CR. All data are mean  $\pm$  SEM.

623

624 Figure 1

625

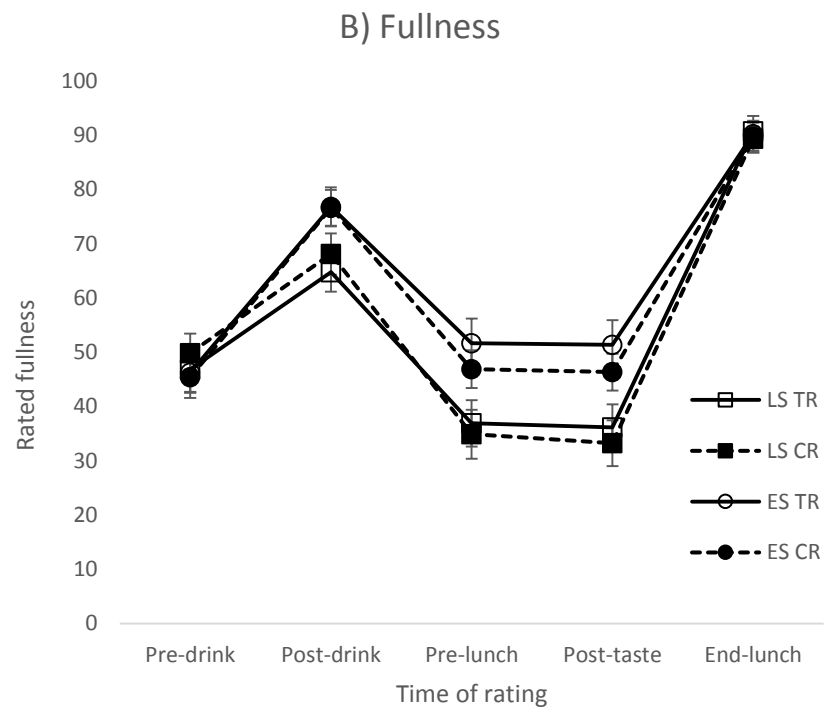
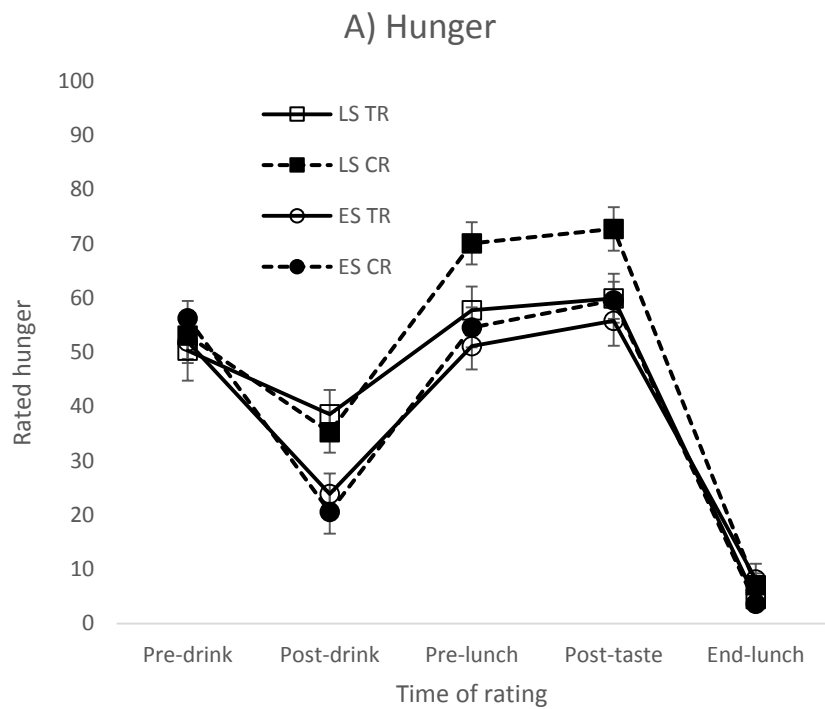


626

627



628 Figure 2



629

630