

1 **What constitutes a successful biodiversity corridor? A Q-study in the Cape Floristic Region,**  
2 **South Africa**

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9  
10 **Abstract**

11 ‘Success’ is a vigorously debated concept in conservation. There is a drive to develop quantitative,  
12 comparable metrics of success to improve conservation interventions. Yet the qualitative, normative  
13 choices inherent in decisions about what to measure – emerging from fundamental philosophical  
14 commitments about what conservation *is* and *should be* – have received scant attention. We address  
15 this gap by exploring perceptions of what constitutes a successful biodiversity corridor in the Cape  
16 Floristic Region, South Africa, an area of global biodiversity significance. Biodiversity corridors are  
17 particularly illustrative because, as interventions intended to extend conservation practices from  
18 Protected Areas across broader landscapes, they represent prisms in which ideas of conservation  
19 success are contested and transformed. We use Q method to elicit framings of success among 20  
20 conservation scientists, practitioners and community representatives, and find three statistically  
21 significant framings of successful corridors: ‘a last line of defence for biodiversity under threat,’ ‘a  
22 creative process to develop integrative, inclusive visions of biodiversity and human wellbeing,’ and ‘a  
23 stimulus for place-based cultural identity and economic development.’ Our results demonstrate that  
24 distinct understandings of what a corridor *is* – a planning tool, a process of governing, a territorialized  
25 place – produce divergent framings of ‘successful’ corridors that embody diverse, inherently  
26 contestable visions of conservation. These framings emerge from global conservation discourses and  
27 distinctly local ecologies, politics, cultures and histories. We conclude that visions of conservation  
28 success will be inherently plural, and that in inevitably contested and diverse social contexts success on  
29 any terms rests upon recognition of and negotiation with alternative visions.

30  
31 **Keywords:** *Biodiversity corridors; Cape Floristic Region; conservation success; values; framings; Q*  
32 *method*

61 **1. Introduction**

62 Success is a vigorously debated concept in conservation science and practice (Stern, 2001; Kapos et al.,  
63 2008; Howe and Milner-Gulland, 2012). Success is particularly pertinent because the rapid and  
64 continued disappearance of species and habitats undermines one of the most oft-cited rationales for  
65 conservation – the protection of biodiversity – and appears to suggest that many conservation  
66 interventions, particularly protected areas (PAs), are ‘failing’ (Kareiva et al., 2011). This perception of  
67 failure, and the need to spend the “limited resources available for conservation” wisely, has prompted  
68 widespread efforts to devise common frameworks and standard lexicons by which to assess  
69 conservation success (Kapos et al., 2008: 155; Sutherland, 2005; Salafsky et al., 2008). These  
70 initiatives rest on the premise that precise, objective, and quantitative measures of success – generally  
71 equated with biological and ecological indicators – will enable the design of more effective  
72 conservation interventions (Salafsky et al., 2002). But while quantitative measures are surely  
73 important, these attempts often fail to make explicit the normative, qualitative choices that lie behind  
74 quantitative indicators, emerging from inherently contestable philosophical commitments about what  
75 conservation *is* and *should be* (Sandbrook 2015). Indeed, failure to recognize the diverse ways in which  
76 participants in conservation interventions may judge success has led to conflict in both conservation  
77 research and practice (Stern, 2001; Axford et al., 2008; Tallis and Lubchenco 2014). Murray (2005:  
78 903) notes that neglect of the multifaceted ways in which conservation success is judged may be “more  
79 likely to compromise the conservation of biodiversity than promote it by ignoring – or intentionally  
80 deemphasizing – critical aspects of social process and social context.” Therefore, an equally important  
81 yet less widely acknowledged endeavour is to clarify plural notions of success among diverse  
82 conservation actors. This paper contributes to the literature on conservation success by exploring  
83 stakeholder perceptions of what constitutes a successful biodiversity corridor in the Cape Floristic  
84 Region (CFR), South Africa. The CFR is especially important because of its global significance for  
85 biodiversity conservation, and biodiversity corridors are particularly illustrative because, as  
86 interventions intended to extend conservation practices from PAs to broader landscapes, they represent  
87 prisms where ideas of conservation success are contested and transformed.

88  
89 Many potential criteria for conservation success have been proposed. Karp et al. (2015) identify seven  
90 broad conservation objectives, including extinction risk, extirpation risk, evolution, naturalness, and  
91 provisioning, regulating and cultural services, each with a number of possible indicators of success.  
92 Murray (2005: 889) and Brechin et al. (2010) identify a range of economic, political and social  
93 conservation goals, including poverty alleviation, empowerment of marginalized communities, and  
94 participatory and inclusive processes. The criteria for success selected in any particular conservation  
95 intervention represent, on the one hand, valued outcomes by particular people in particular contexts,  
96 and on the other hand, normative assumptions about desirable or actual relationships between people  
97 and nature. For instance, Mace (2014) shows how four framings of conservation, ‘nature for itself,’  
98 ‘nature despite people,’ ‘nature for people,’ and ‘people and nature,’ produce very different metrics for  
99 measuring success. Mace notes that these framings exist alongside each other (often in the same  
100 organization, government department, or citizen group), complicating conservation interventions. A  
101 particularly visible expression of the conflict that may occur between competing framings is the  
102 contemporary debate between ‘people-centred’ and ‘traditional’ conservationists. Kareiva et al. (2011)  
103 advocate a “new,” people-centred conservation that protects biodiversity as a means to ameliorate  
104 human poverty and generate economic growth, while Soulé (1985, 2013) argues for conservation  
105 motivated by the intrinsic value of biodiversity and based on the “mainstream” metrics of, e.g.,  
106 endangered species listings. Despite the clear link between qualitative framings of conservation and  
107 quantitative criteria for success, the two debates have rarely been empirically linked.

108  
109 In this paper we link these debates by exploring framings of successful biodiversity corridors.  
110 Biodiversity corridors have been identified as “cornerstones of modern conservation,” widely  
111 employed by conservation practitioners, communities, policy-makers and land-managers (Chetkiewicz  
112 et al., 2006: 318). As initially formulated in the 1960s and 70s, biodiversity corridors constituted linear  
113 strips of habitat that would supposedly enable direct dispersal of species - largely fauna – between PAs,  
114 thus improving the “conservation status of otherwise isolated populations” (Bennett, 2003: 7).  
115 Successful corridors were framed as linking habitat islands in ‘inhospitable seas’ of human activity  
116 (e.g. Gilpin and Diamond, 1980). However, the core assumptions underlying this approach – that  
117 ‘natural’ habitats are spatially homogenous and temporally constant compared to an apparently  
118 heterogeneous, fragmented matrix hostile to biodiversity – have been widely challenged (e.g. Haila,  
119 2002; Bennett, 2003; Chetkiewicz et al., 2006). Contemporary fragmentation research suggests that all  
120 habitats, whether considered ‘natural’ or ‘human-influenced,’ are fragmented in particular ways, and

121 that each particular kind of fragmentation has uneven consequences for biodiversity (Fahrig, 2003;  
122 Fischer and Lindenmayer, 2007). Corridors have been subsequently incorporated into a wider discourse  
123 around ‘connectivity conservation,’ where success is framed in terms of the effectiveness of various  
124 habitat patterns to ensure particular types of ecological connectivity for particular species, communities  
125 and processes (Crooks and Sanjayan, 2006). This framing has removed the sharp distinction between  
126 ‘natural’ and ‘human-influenced’ habitat, and, by recognizing connectivity in the landscape as a  
127 relation between human practices and ecological patterns, corridors have subsequently become vectors  
128 for imagining manifold forms of “economic, institutional, and cultural” as well as ecological  
129 connectivity (Bennett, 2003: x).

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131 These expanding interpretive possibilities reflect the corridor’s intuitive conceptual and metaphoric  
132 appeal. This ambiguity can be seen in positive or negative lights. For some the corridor concept has  
133 become vague, related more to the human attraction to ‘pathways’ through the landscape than to the  
134 ecological requirements of species or habitats, while for others it is precisely this heuristic  
135 attractiveness that enables the corridor to perform the role of a ‘boundary-object’ – facilitating the  
136 coordination of disparate groups acting in the landscape (Star and Griesemer, 1989; Evans, 2007). In  
137 this paper, we contribute to the debate on conservation success not by producing a consensus  
138 framework or metric, but by clarifying the diverse ways in which successful corridors are framed in the  
139 CFR. In contrast to dominant approaches in conservation science, but common to those in the social  
140 sciences, we do not treat the term biodiversity corridor (or indeed conservation) as a pre-existing object  
141 about which an objective definition can be derived; rather, we treat corridors as discursive phenomena  
142 employed by different actors, in different contexts, to undertake particular kinds of work (e.g. Cairns  
143 and Stirling, 2014). We use Q method to explore framings of success in CFR biodiversity corridors  
144 among 20 conservation scientists, practitioners, and community representatives. This interpretive  
145 approach is novel – to our knowledge Q method has not previously been used to examine framings of  
146 biodiversity corridors – and contributes to growing efforts to expand social science, and particularly  
147 interpretive, contributions to conservation science (Newing, 2010; Sandbrook et al., 2013; Moon and  
148 Blackman, 2014).

### 149 150 *1.1. Framing ‘successful’ biodiversity corridors in the Cape Floristic Region*

151  
152 The high stakes of contrasting perspectives on conservation success are starkly outlined in efforts to  
153 conserve biodiversity in the Cape Floristic Region (CFR), at South Africa’s southwestern tip. The CFR  
154 is one of 35 global ‘biodiversity hotspots’ identified by Myers et al. (2000) and subsequently  
155 Conservation International (<http://www.conservation.org/How/Pages/Hotspots.aspx>) in an attempt to  
156 prioritise areas for biodiversity preservation. Biodiversity hotspots are representative of a perspective  
157 that associates conservation success with the protection of high levels of species and habitats (Fisher  
158 and Christopher, 2007). The CFR has exceptionally rich biodiversity – for instance, 70% of the CFR’s  
159 9000 plant species are endemic (Goldblatt and Manning, 2002). Yet the CFR, particularly the Cape  
160 Town metropolitan area, is also presented as a potential biodiversity ‘mega-disaster’ area, with 1406  
161 plant species in the Red Data Book of endangered species (Cowling et al., 2003). Holmes et al. (2012a)  
162 identify habitat loss and fragmentation as the major threats to CFR biodiversity, driven by, among  
163 others, rapid urbanization, agriculture, invasive alien species and inappropriate fire regimes.  
164 Conservation biologists and planners have identified biodiversity corridors as a means to successfully  
165 prevent a “mega-disaster” by preserving ecological connectivity in the CFR (Cowling et al., 2003;  
166 Holmes et al., 2012a). However, the apparent ‘threats’ of urbanization and agriculture to conservation  
167 success reflect the diversity of imperatives in the CFR. Land-use and extant biodiversity patterns in the  
168 CFR reflect the fractured histories of apartheid, including exclusionary public policy and planning,  
169 high poverty and inequality (Graham and Ernstson, 2012). Consequently, increasingly diverse goals  
170 and criteria have entered into the discourse around biodiversity corridors.

171  
172 Corridors are a key component of both the regional Cape Action for People and the Environment  
173 (CAPE) strategy and the City of Cape Town’s strategy to integrate the preservation of ecologically  
174 functioning networks of remnant indigenous vegetation with urbanization and development imperatives  
175 (Younge and Fowkes 2003; Holmes et al., 2012a, 2012b). The South African National Parks authority  
176 (SANParks) envisages biodiversity corridors as a means of demonstrating how biodiversity  
177 conservation can be “an instrument for rural and regional [economic] development” in the CFR,  
178 including job creation, improved rural living standards, and broad-based economic participation,  
179 inclusion and empowerment (Harrison, 2013). Meanwhile, the World Wildlife Fund (WWF) views  
180 corridors as essential to enable CFR biodiversity to adapt to climate change (Pence, 2009), while

181 various private landowner and conservancy initiatives, such as the Biodiversity and Wine Initiative, the  
182 Agulhas and Langeberg biodiversity initiatives, and the organization Conservation at Work, view  
183 corridors as a way to integrate biodiversity conservation and agricultural production. These diverse  
184 criteria make Cape conservation frequently fractious, with different stakeholder groups establishing  
185 (not always explicitly) inherently normative orderings of the ‘means’ and ‘ends’ of conservation. While  
186 these controversies are on the one hand decidedly local, emerging from the specific social-ecological  
187 histories of particular places in the Cape, they also connect to global conservation discourse and action.  
188 For example, Fisher and Christopher (2007) highlight the high degree of overlap between the list of  
189 global biodiversity hotspots and widespread poverty in an attempt to broaden the terms on which  
190 success is judged in hotspot conservation interventions.

## 191 **2. Method**

192 We used Q method to examine framings of successful biodiversity corridors in the CFR. Q method is a  
193 form of discourse analysis first developed in psychology to study subjective understandings of  
194 particular phenomena (Stephenson, 1953), and increasingly applied in conservation science and  
195 environmental management (Cairns et al., 2013; Frantzi et al., 2009; Webler et al., 2009). Q method is  
196 an intensive ‘small n’ methodology in which a targeted group of participants – usually between twenty  
197 and forty people – individually rank order a series of statements about a particular topic in a numbered  
198 grid (Watts and Stenner, 2012). These rankings, or ‘Q sorts,’ are then analysed using factor analysis to  
199 identify groups of similarly completed sorts; these clustered areas of ‘common ground’ represent  
200 shared framings of the phenomena in question. Q method generally proceeds through three primary  
201 stages. First, statements about the phenomena in question are collated in a ‘concourse,’ before a smaller  
202 number of statements are selected in the ‘Q sample’ to be sorted by participants. Second, participants  
203 are identified and perform the Q sort. Third, the Q sorts are statistically analysed and interpreted.

### 204 **2.1. Collating the concourse and the Q sample**

205 Following standard practice in Q methodological research (e.g. Webler et al., 2001) we gathered  
206 statements about ‘success’ in biodiversity corridors from a wide range of sources, including seven  
207 semi-structured interviews with conservation practitioners, scientists, landowners, and community  
208 representatives; observational data from CFR biodiversity corridor workshops and meetings; scientific  
209 conference presentations and discussions at the 2013 Fynbos Forum and the 2013 International  
210 Sustainable Development Research Conference; published scientific articles; corridor newsletters,  
211 work plans and promotional material; and newspaper reports. The aim was to develop a comprehensive  
212 concourse that captured the diversity of opinions about success in CFR biodiversity corridors (Brown,  
213 1993). There were 160 statements in the final concourse, by which point ‘saturation point’ was reached  
214 and new statements became repetitious.

215 A sample of 50 statements were selected from the concourse to form the ‘Q sample’ to be sorted by  
216 participants. The Q sample was produced through a semi-structured process drawing on previous  
217 empirical studies of conservation success (Axford et al. 2008), in which the entire concourse of  
218 statements were coded into the following categories: (1) ingredients for success (subdivided into broad  
219 categories such as ‘rights and incentives,’ ‘participation and involvement,’ and ‘messaging and  
220 visions’), and (2) pictures of success (subdivided into categories such as ‘ecological process and  
221 function,’ ‘governance,’ ‘society and economy’). This categorization was not intended to represent any  
222 authoritative delimitation of ingredients for and pictures of success, but to ensure that an appropriate  
223 range of statements were included in the Q sample. Finally, we took into account the advice of Webler  
224 et al. (2009: 9) to select statements that carry “excess meaning” (that can be interpreted differently by  
225 different participants), and that accurately reflect what is said in the concourse (even if such statements  
226 link multiple concepts). We selected an approximately even spread of statements across our categories  
227 for the final Q sample of 50 statements.

### 228 **2.2. Participant selection and performing the Q sorts**

229 In Q method, the aim is not to select participants based on their imagined representativeness of a wider  
230 population, but rather to strategically select participants whose viewpoints “matter” in relation to the  
231 subject at hand, and who are likely to express “a particularly interesting or pivotal point of view”  
232 (Watts and Stenner, 2012: 71). Nevertheless, representativeness is important in the sense that the  
233 researcher usually aims to select a participant group that will express a diverse range of opinions about  
234 the subject at hand. In this study, we targeted key sectors and stakeholder groups responsible for  
235 designing, implementing, and participating in CFR biodiversity corridors: local and provincial  
236 government bodies, NGOs, landowners, and community representatives. To maximise the diversity of  
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277 Q sorts were analysed with PQMethod software (Schmolck, 2002). Correlating each Q sort with all  
 278 other sorts generated a correlation matrix, and bundles of similarly performed sorts were identified  
 279 using a principal components analysis. A varimax rotation was then applied to these bundles, which  
 280 represented ‘factors’ or shared framings of success. We sought a solution that maximised the  
 281 simplicity, clarity, distinctness and stability of the factors (Webler et al., 2009), and used a mix of both  
 282 qualitative and quantitative criteria to select the final factors to report. On the quantitative side, we only  
 283 accepted factors upon which two or more participants placed statistically significant loadings (Brown  
 284 1980), that had eigenvalues greater than 1, and that explained significant degrees of variance (Watts  
 285 and Stenner 2012). On the qualitative side, we chose the final factors based on their distinctness to each  
 286 other, their internal coherence, and their relevance to existing discourses in the Cape and conservation  
 287 discourses more broadly. Correlation between an individual sort and shared factor was considered  
 288 significant at the  $p < 0.01$  level if it exceeded a factor loading of  $\pm 0.36$ , according to the equation:  $2.58$   
 289  $\times (1 \div \sqrt{n})$ , where  $n$  = the number of statements in the Q sample,  $2.58 \times (1 \div \sqrt{50}) = 0.3648$  (Brown  
 290 1980: 222).

291  
 292 Idealised sort patterns for each factor were produced using the weighted average of individual Q sorts  
 293 significantly correlated with that factor (see Table 2). We used Watts and Stenner’s (2012) ‘crib sheet’  
 294 technique to interpret the factors. The crib sheet is intended to provide a systematic, methodical and  
 295 data-driven approach to factor interpretation that can be applied consistently to each factor. First, the  
 296 idealised sort patterns of each factor were systematically compared and contrasted using a crib sheet  
 297 (Appendix A), and consensus statements were examined to draw out similarities and differences  
 298 between the factors. The meanings of the statements are not fixed, but rather constructed by  
 299 participants in the context of the sorting exercise. It was therefore important at this stage to interpolate  
 300 the idealised sort patterns with the interview transcripts, to ensure these meanings were appropriately  
 301 captured and represented. Second, extended narrative descriptions of each factor were produced,  
 302 incorporating circa 40 statements from the Q sample and interview data (Appendix B). Third, concise  
 303 summaries of these extended descriptions were produced. Both extensive and condensed descriptions  
 304 were then sent to participants, who were invited to comment, clarify and potentially dispute our  
 305 descriptions. These comments were subsequently used to improve the validity of the final narrative  
 306 descriptions.

### 308 3. Results

309 Ten men and ten women from a variety of cultural and ethnic backgrounds completed a Q sort (the  
 310 sectors of each participant are provided in Table 1, names have been removed to protect anonymity).  
 311 Three factors emerged from the statistical analysis. The idealised sort patterns for each factor are  
 312 provided in Table 2, and the correlations between each factor are shown in Table 3. The condensed  
 313 summary narratives of each factor are presented below, with the numbers in brackets representing the  
 314 number of the statement in Table 2. The three factors represent different framings of successful  
 315 biodiversity corridors. They reflect social rather than psychological phenomena, and as such we do not  
 316 presume that individual participants are inherently or irrevocably tied to a particular frame. Rather, we  
 317 understand frames to correspond to relatively stable societal discourses that participants may move  
 318 between depending on the context of the Q sort, perceived or enacted role and, potentially, mood or  
 319 experience.

Sector	Number of Participants
Local government department (Conservation)	4
Private landowner	3
Community representative	3
Regional government agency (Conservation)	1
Local government department (Environmental education)	1
International NGO (Conservation)	1
Regional NGO (Conservation)	1
Local NGO (Sustainable development)	1
Independent consultant	1
Academic (Natural sciences)	1
National research institute (Natural sciences)	1
National research institute (Social sciences)	1

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 322 **Table 1:** Participant sectors

Statement	Idealised sort pattern		
	1	2	3
1. The historic scenery of the Cape is protected: people do not come here from around the world to see urban sprawl but to see the amazing natural scenery	1*	-2*	3*
2. Biodiversity conservation is mainstreamed into the spatial development plans and integrated development plans of municipalities	4	3	0*
3. It is demonstrated that communities in and around the corridor have an improved quality of life	-1*	2*	4*
4. Alien invasive species are eliminated from the corridor	4*	1*	-2*
5. Local people are trained to start up and run their own businesses	-2*	-1*	1*
6. Connections between fynbos islands are created amongst hostile seas of human activity	1*	-3	-2
7. Biodiversity is seen as an asset and is used as an engine of economic growth	-1	-1	4*
8. A shared vision for the future is established between all the different communities who live and work in the area	0	4*	0
9. Areas of critically endangered vegetation - as identified through the BioNet and other biodiversity planning instruments - are locked up for conservation at as little cost as possible	3*	1*	-1*
10. Habitat patches are linked together so that genetic exchange can take place between populations of species and allow rare species to persist and evolve	3	4	-1*
11. Stakeholders in the landscape just talk a bit more to each other and increase understanding a bit more	0	-1	0
12. Industrial development is prevented and restricted	2*	-2*	-3*
13. A social movement is created through new interpersonal relationships between communities, landowners, and government	-2*	1	0
14. Economic development is limited to very low impact activities such as high-value ecotourism, as fynbos is too ecologically sensitive to allow much else without damaging the ecosystem	2*	-1	-1
15. Clear economic incentives are provided to landowners, as participation and stakeholder buy-in really depend on whether it makes people better off financially	0	-3*	0
16. The design is based around the movements of large and charismatic wild animals like leopards and honey badgers	0*	-3	-3
17. The economy is transformed to create decent work	-3*	0*	1*
18. The corridor doesn't try to be all things to all people and simply focuses on the central goal of nature conservation	3	-4*	2
19. The corridor is designed to provide a pathway for plant and animal species to move to cooler places in the landscape as the climate warms	1	2	2
20. The corridor ensures the continued provision of ecosystem services to people in the Cape, in particular water filtration and natural aquifers (20)	2*	3	4
21. Activities are geared towards fulfilling the strategic development priorities of the national government	-2*	0*	-4*
22. The celebration of all the different cultures of an area, for instance the struggle heritage, indigenous history and Afrikaner culture, is used to say 'No' to the separation of apartheid	-4	1*	-2
23. Land parcels are locked up for conservation, ensuring there is no drastic land-use change in the future	4*	1	1
24. Support is given to private landowners who do much for conservation without expectation of reward and recognition, but just for a love of the land	2	-1	1
25. Landowners' property rights are strengthened and invasion of land by illegal farmers or settlers is prevented	-1	-3	-3
26. Educational activities are used to create pride among local communities in their natural heritage and the cultural value of place-based biodiversity is raised in the eyes of the people	1	2	2
27. Conservationists embrace an ethic of a lived-in worked-in landscape	-1*	3*	1*
28. Individual landowners begin to see the whole landscape as their resource to be	0	3*	1

managed collectively, rather than limiting their vision to their own plot of land			
29. The concept of the corridor works primarily as a networking platform	-2	-2	-1
30. As much habitat is preserved as possible, nevermind scientific data. We have got to the stage here where we need to conserve all the habitat we can, and while corridors might not work for all species, they are a pragmatic way of conserving at least something	2*	-1	-2
31. We try to figure out how to help heavy industry such as mining to become more biodiversity-friendly, for instance through offsets	-1	-2	-3*
32. The huge informal biodiversity economy in the Cape, for instance traditional medicine, is recognized and promoted	-3	1*	-3
33. A spirit of entrepreneurialism, innovation and self-reliance is fostered	-3*	0*	0
34. Linkages are created between rich and poor	-4*	0*	2*
35. Poor communities are invited onto the corridor steering committee and to take part in decision-making	-1*	2	3
36. Fire management of fynbos and renostervelt is improved and learning is generated about appropriate fire regimes	3	0*	2
37. Big game such as eland is re-introduced to the landscape	1*	-2*	-4*
38. We contribute to South Africa meeting its legally-binding commitments under international law to preserve biodiversity	2*	0	-1
39. Democratic institutions are strengthened through systematic capacity-building for local municipalities	-2	0	-1
40. Windfarms are rejected - they encourage road building, introduction of invasive alien species, and prevent fire necessary for fynbos regeneration	3*	-2*	-4*
41. "The book is put away" and people think creatively about how to make life better for each other	-2	2*	-1
42. All the stakeholders in and around the corridor feel able to share their stories with each other and feel listened to	0*	3	3
43. Participants are carefully and strategically selected, as many people do not have the capacity to participate effectively and can disrupt the whole thing	-1	-4*	-2
44. The messaging is layered - for instance green jobs, climate change, international commitments - to achieve political buy-in	0*	2*	-2*
45. Access for the public to land in the corridor is controlled, not open	0*	-4*	3*
46. Chronic hunger among children is reduced and food security is improved	-4*	0	0
47. Strictly planned land-use is avoided, because in the context of climate change the balance of desirable land-use may change	-3*	-1*	0
48. Environmental education programmes are rolled out in schools - young people won't defend biodiversity if they don't know about it	1	4*	1
49. Green energy is produced through biomass pellets	-3	-3	2*
50. Uncertainty is embraced - the unpredictability of biodiversity means we will not know if the corridor is a success for many years	<i>1</i>	<i>1</i>	<i>3</i>

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**Table 2:** Idealised sort patterns for each factor. Asterisks represent the statement scores that were significantly associated with a particular factor. Scores in italics represent consensus statements.

	<b>Factor 1</b>	<b>Factor 2</b>	<b>Factor 3</b>
<b>Factor 1</b>	1	0.0622	-0.0104
<b>Factor 2</b>		1	0.2855
<b>Factor 3</b>			1

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**Table 3:** Correlations between factors

**3.1. Factor 1: 'A successful biodiversity corridor is one in which ... a last line of defence is provided for biodiversity under threat.'**

The sorts of six participants were significantly correlated with Factor 1, including three participants from local government departments (conservation), two private landowners and one participant from a national biodiversity research institute with a natural science background.



342 *A successful biodiversity corridor is one that is focused on preserving a representative sample of CFR*  
343 *biodiversity (18, Interviews). We are losing species and habitats at rapid and depressing rates (9).*  
344 *Corridors provide a last defense against hostile human activities (6) and invasive alien species (4) and*  
345 *help South Africa meet its international, legally binding biodiversity targets (38). A corridor is*  
346 *successful not by embracing a lived-in, worked-in landscape (27), but by locking-up land and*  
347 *controlling access (23, 47), restricting development (12), and regulating unsustainable human*  
348 *activities (32). Biodiversity is inherently valuable and it is dangerous to see it as an asset or an engine*  
349 *of economic growth (7, 49). Nevertheless, biodiversity does provide multiple values and services (20)*  
350 *and layering the message is an unfortunate necessity to get political and social buy-in (44). However,*  
351 *the ‘politics-speak’ of creating jobs (17), reducing chronic hunger (46), challenging apartheid (22) and*  
352 *making linkages between rich and poor (34) has little to do with the core business of protecting*  
353 *biodiversity, and risks creating excessive expectations of corridors (18). Indeed, communities and*  
354 *politicians often have quite different understandings to scientists about corridors, and listening to all*  
355 *stakeholders (42) and developing shared visions (8) may not be achievable or even desirable.*  
356 *Corridors need expert scientific input, and their success should not be based on the participation of*  
357 *poor communities in decision-making (Interviews, 35). While it is essential that corridors are informed*  
358 *by science, biodiversity is unpredictable and there is no guarantee that corridors will successfully*  
359 *protect it (50). In the context of overwhelming pressures on biodiversity, never mind the science –*  
360 *corridors are a pragmatic way of preserving at least something (30).*

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362 **3.2. Factor 2: ‘A successful biodiversity corridor is one in which ... a creative process develops**  
363 **integrative, inclusive visions of biodiversity and human wellbeing.’**

364 The sorts of six participants were significantly correlated with Factor 2, including one community  
365 representative, one representative of a regional government agency (conservation), one academic with  
366 a natural science background, one independent consultant, one representative from an international  
367 conservation NGO and one from a national biodiversity research institute with a social science  
368 background.

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370 *A successful biodiversity corridor recognizes the multiple, diverse values that ecosystems provide to*  
371 *society (20), and pursues social as well as ecological goals (3, 10, 19). If you perceive human activities*  
372 *to be ‘hostile’ to biodiversity you have shot yourself in the foot from the beginning (6, Interviews).*  
373 *Conservationists need to embrace an ethic of a lived-in, worked-in landscape (27). A successful*  
374 *corridor is a creative, catalytic process that generates a shared vision for the landscape from all*  
375 *stakeholders (Interviews, 8), and establishes new forms of connectivity between ecological, social,*  
376 *governance and economic spheres (44, 6, 27). Environmental education programmes are essential for*  
377 *transforming mindsets, improving knowledge and nurturing pride in natural heritage (48, 26).*  
378 *Corridors have multiple values and the message should be layered to unlock these values in all areas*  
379 *of society (44). Biodiversity conservation is about equity (34), jobs (17), and human wellbeing (41, 46),*  
380 *and extends across multiple scales, from local (3), to national (21), to international (38). This*  
381 *multidimensionality means that it is dangerous to see biodiversity purely as a financial asset and an*  
382 *engine of economic growth (7). Corridors cannot work by excluding, restricting and controlling human*  
383 *activities like industrial development (12), windfarms (40) and the collection of medicinal plants (32).*  
384 *While some land will need to be preserved for conservation (2, 9, 23), a successful corridor will not*  
385 *build the barriers ever higher through, for instance, restricting public access (45) or strengthening*  
386 *property rights (25). The ideal situation is that individuals will begin to envision the whole landscape*  
387 *as a resource to be managed collectively (28). In order to stimulate these collective visions there needs*  
388 *to be input from all areas of society, especially poor communities (35), and everyone needs to feel able*  
389 *to share their stories and be listened to (42, 43). The open-ended nature of a successful corridor means*  
390 *that uncertainties of all kinds are ever-present and must be embraced (50). In order to negotiate a*  
391 *long-term vision for a landscape in the context of such uncertainty, you need to have social ties that*  
392 *bind – if you invest in people, and get the right processes and systems in place to bring people together,*  
393 *then the rest will follow (Interviews).*

394  
395 **3.3. Factor 3: ‘A successful biodiversity corridor is one in which ... the local landscape fuels place-**  
396 **based cultural identity and economic development.’**

397 The Q-sorts of five participants were significantly correlated with Factor 3, including one private  
398 landowner, two community representatives, one representative of a local sustainable development  
399 organization, and one participant from local government responsible for environmental education.

400

401 *A successful corridor harnesses the cultural and natural heritage values of local scenery to create*  
402 *decent work for local communities (1, 17). A corridor cannot be all things to all people – it has to*  
403 *promote nature conservation as a means to improve the quality of life of all those who live nearby (18,*  
404 *44, 3). The Cape has always been lived-in and worked-in and conservationists need to embrace this*  
405 *(27). Practically, this means supporting jobs based on local identity, such as nature walks, honey and*  
406 *jam production, and mountain bike trails (Interviews). It also means that success should not be based*  
407 *on complete eradication of invasive alien species – they provide a crucial source of income for locals*  
408 *(4, 49, interviews). A successful biodiversity corridor is all about treating biodiversity as an asset and*  
409 *using it as an engine of economic growth (4, 49). However, this is not primarily about contributing to*  
410 *national development agendas or international legal commitments, but about safeguarding ecosystem*  
411 *services like natural aquifers for the people of the Cape (21, 38, 20). To be sustainable, conservation*  
412 *must come from the people themselves, so education is essential to give communities and young people*  
413 *pride in their natural assets (26, 48). But while a love of the land is vital, a corridor also needs to*  
414 *provide financial incentives, as participation really depends on whether it makes people better off –*  
415 *local communities need to put bread on the table! (24, 15, interviews). In order to leverage these assets*  
416 *public access to land needs to be controlled, not open (45). However, this should be a collective form*  
417 *of control, where the communities themselves take ownership (25, 28). A successful corridor is one*  
418 *where all stakeholders feel able to share their stories and be listened to, and where poor communities*  
419 *are invited onto the steering committee (42, 35, 43). It is through wide participation that linkages will*  
420 *be established between rich and poor, that will create opportunities like training local people to open*  
421 *up their own businesses (34, 5, 33). The reality in the Cape is that there are huge discrepancies*  
422 *between rich and poor, and a corridor will only be successful if the benefits from biodiversity are*  
423 *shared equally (Interviews).*

424  
425 **4. Discussion**

426 These three framings of success are not in any sense definitive or final, but rather they are heuristically  
427 valuable – offering a means to think through contemporary conservation concerns in the CFR and  
428 beyond. Here we explore some important tensions and differences between the framings in relation to  
429 a) conceptions of human-nature relationships, b) understandings of biodiversity corridors, and c) the  
430 implications of these varied understandings for visions and measures of conservation success (Table 4).  
431 We unpack these differences with reference to two contemporary global discussions in conservation:  
432 firstly the attempt to devise measures and metrics of conservation success, and secondly the on-going  
433 debate between various conservation paradigms, especially ‘protectionist’ and ‘people-centred.’

	<b>Perspective on nature</b>	<b>Perspective on corridor</b>	<b>Visions of success</b>	<b>Illustrative measures and metrics of success</b>
<b>Factor A:</b> ‘A successful biodiversity corridor is one in which ... a last line of defence is provided for biodiversity under threat.’	Biodiversity	Planning tool	<ul style="list-style-type: none"> <li>- Protection of endemic species</li> <li>- Protection of endangered species</li> <li>- Elimination of invasive species</li> <li>- Legal protection and government control of biodiversity-rich sites</li> </ul>	<ul style="list-style-type: none"> <li>- Biodiversity lists and metrics (e.g. species richness, Biodiversity Intactness Index, endangered species lists)</li> <li>- Proportion of land under legal protection for biodiversity (e.g. Convention on Biological Diversity targets)</li> </ul>
<b>Factor B:</b> ‘A successful biodiversity corridor is one in which ... a creative process develops integrative, inclusive visions of biodiversity and human wellbeing.’	Humans-in-ecosystems	Governance process	<ul style="list-style-type: none"> <li>- Improved ecosystem functioning</li> <li>- Enhanced provision of ecosystem services</li> <li>- Improved human wellbeing and quality of life</li> </ul>	<ul style="list-style-type: none"> <li>- Ecosystem services metrics (e.g. stocks and flows, access to benefits)</li> <li>- Functional diversity</li> <li>- Learning metrics (e.g. convergence of views, enhanced care for nature)</li> <li>- Metrics of good governance (e.g. accountability, legitimacy, representation)</li> </ul>

<p><b>Factor C:</b> ‘A successful biodiversity corridor is one in which ... the local landscape fuels place-based cultural identity and economic development.’</p>	<p>Cultural-historical scenery</p>	<p>Territorialized place</p>	<ul style="list-style-type: none"> <li>- Protection of culturally valuable landscapes and species</li> <li>- Creation of economic opportunities for local communities</li> <li>- Socially inclusive, local control of ecological assets and services</li> </ul>	<ul style="list-style-type: none"> <li>- Involvement of communities in decision-making and agenda-setting</li> <li>- Employment figures</li> <li>- Poverty rates</li> <li>- Equality indexes</li> </ul>
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**Table 4.** The three factors frame nature and biodiversity corridors in different ways, and consequently prioritise different visions and measures of success. This table is merely illustrative, and should not be taken to mean that the categories are necessarily mutually exclusive or oppositional.

**4.1. Nature as biodiversity, humans-in-ecosystems, cultural-historical scenery**

Nature is framed differently in each factor. Participants loading on Factor 1 discussed nature in terms of biodiversity, emphasizing concepts widespread in traditional conservation biology discourse, including biomes, the red data list of endangered species, representative samples of biodiversity, and centres of endemism (e.g. Soulé 2013). Biodiversity was framed primarily in terms of species rarity, with participants frequently highlighting the high number of endemic species in the CFR. However, while participants noted the special biodiversity of the CFR, this was an abstracted biodiversity particularly valuable at the global scale. As one participant commented, “it is phenomenal biodiversity, and the sense of obligation to the global arena is significant.” Human activities were viewed as external, hostile threats to biodiversity and participants frequently deplored the “depressing” loss of habitats and species to human residential and industrial development, particularly in and around Cape Town. This perception of existential threat and sense of loss was often coupled with an emphasis on the inherent ‘rights of nature’ as a basis for the preservation of biodiversity: “biodiversity is there, it’s inherent ... [and has] as much of a right on this planet as we do.” Despite this emphasis on the inherent rights of biodiversity, the Factor 1 perspective equated conservation with “scientific stuff” – in opposition to the perceived “political” statements referring to, for instance, the creation of jobs. As one participant clarified (indicating the highly ranked statements), “that’s all the scientific stuff, and that’s why we do conservation – we don’t do conservation for the people! I mean we buggered up biodiversity and we need to fix our problems.” This sense of immanent threat, together with a belief in the intrinsic value of biodiversity, help explain the willingness of Factor 1 participants to pursue corridors in the face of scientific uncertainty as a ‘pragmatic way of preserving at least something.’ Participants appeared to envisage science as an instrumental means to achieve the ultimate end-goal of the preservation of species.

Participants loading on Factor 2 framed nature in what they saw as the broader terms of ecological functioning: “Because we can lose some species ... the focus is on ecosystem functioning and ecosystem health. It’s a more holistic way of looking at it.” Factor 2 participants considered humans to be intricately enmeshed within ecosystems, and concepts of ecosystem health and ecosystem services – incorporating ecological, cultural and social services – were used to illustrate the links between human wellbeing and biodiversity. Factor 2 participants tended to adopt a multi-scalar “landscape perspective” as a means of connecting what they saw as the “more important” local issues to global imperatives. Several Factor 2 participants explicitly framed their sorts in opposition to statements they associated with Factor 1 type perspectives, such as the idea of human activities as necessarily ‘hostile’ or an external ‘threat’ to biodiversity: “I think if you start off seeing ‘hostile seas of human activity’ then you won’t get a successful corridor, do you see what I mean? I mean if you believe it – just seeing the world in that way is going to shoot yourself in the foot before you’ve even started!” In contrast to the Factor 1 perspective, then, Factor 2 participants were not primarily motivated by a sense of loss, but by a perceived need to find ways to bring together humans and biodiversity: “it’s not about biodiversity for or against communities, but biodiversity with communities.” While Factor 1 participants tended to frame their perspective as ‘pragmatic’ about human-nature relationships, Factor 2 participants were more likely to frame their response as ‘visionary.’ For instance, several participants argued for a “complete shift in how we think about conservation,” towards a paradigm where ecosystem health is

482 understood as central to human wellbeing. “I think that is the message – that conservation can work for  
483 you.”

484  
485 Factor 3 participants framed nature in terms of cultural-historic scenery and landscape. Nature was  
486 discussed in decidedly local terms and as inherently tied to, even generative of, place. Participants  
487 often emphasized their long personal and family histories in the Cape and their pride in the Cape  
488 landscape and flora. Humans were considered part of the landscape, and the nature of the CFR as  
489 expressive of human histories of conflict, identity and belonging. Therefore, in direct contrast to Factor  
490 1, conservation was seen as explicitly political. One community representative described his motivation  
491 for engaging in conservation: “I’ve been involved with politics since school. My passion is working  
492 with people ... I’ve been staying in Chatsworth for twenty years now, like in the bush, and I just love  
493 it. I love working with the people, I love nature.” Participants frequently emphasized the flora of the  
494 CFR, in contrast to fauna and particularly big game, which was associated with exclusionary  
495 conservation practices. This sensitivity to perceived elitist and exclusionary conservation practices was  
496 reflected in the way that participants would often compare the flora of ‘lived-in, worked-in’ CFR  
497 landscapes favourably to iconic South African sites associated with biodiversity, such as the Kruger  
498 National Park and Kirstenbosch Botanic Gardens. Participants frequently argued that local  
499 communities and landowners should be empowered to capture the value of what they perceived as *their*  
500 *own* landscapes – that ecosystem services should be preserved for the people of the Cape. In  
501 comparison to the ‘pragmatists’ of Factor 1 and the ‘visionaries’ of Factor 2, participants loading on  
502 Factor 3 portrayed themselves as ‘local heroes’ – keen to ensure that local communities capture the  
503 values of their natural heritage as a source of self-determination and autonomy.

#### 504 505 **4.2. The biodiversity corridor as plan, process, place**

506 These three different understandings of nature presaged different understandings of the biodiversity  
507 corridor. Factor 1 participants framed the corridor as a conservation planning tool and a scientific  
508 concept, intended to restrict human activities in parts of a landscape to preserve particular species and  
509 ecological processes. The corridor in this sense provides a barrier against encroaching ‘hostile’ human  
510 activities and represents a last refuge for biodiversity. This framing was particularly evident among  
511 participants emphasizing conservation in Cape Town: “In 1970 Cape Town flipped between being a  
512 whole lot of little suburbs inside natural fynbos to being lots of little patches of fynbos, and now there’s  
513 few patches of fynbos beside the human environment.” For one participant, this rapid loss of fynbos  
514 revealed a “misconception” about corridors: “When people talk about corridors they think you are  
515 creating something. Actually, you’re cutting away stuff so you’re left with a little, narrower piece. A  
516 corridor is there, it’s just getting ever smaller.” Factor 1 participants therefore rejected the idea of a  
517 corridor being judged on the basis of ‘putting the book away’ and thinking creatively; instead they  
518 framed success in terms of vigorously implementing land-use plans and regulations in order to ‘lock-up  
519 land for biodiversity.’

520  
521 For Factor 2 participants, the biodiversity corridor was a very different entity. Rather than a strict plan  
522 for protection, the corridor was framed as a multifaceted governance process that mobilizes society to  
523 come together and develop a common vision for the landscape. The corridor in this sense constitutes a  
524 “messy space” where multiple goals, such as ecological health and functioning, economic  
525 development, and so on, are negotiated and ‘traded off’ against one another. In the words of one  
526 participant, a corridor is a “fulcrum institution, bringing people together, bringing systems together,  
527 creating a market or creating a dialogue around a table.” This requires “collective visioning and  
528 collective action, which means dissolution of boundaries – social boundaries, economic boundaries,  
529 political boundaries and governance systems – and reformation of them.” Therefore, rather than  
530 constituting a boundary between humans and the landscape, the corridor in Factor 2 is “about  
531 movement and flow, and that includes people.” Factor 2 participants frequently rejected ideas that  
532 corridors entail control and planning, instead embracing the corridor as a means of fostering flexibility  
533 and creativity:

534  
535 “There is no book. There is no recipe on how to do this stuff, so it has to be a living process.  
536 You can’t do it out of a textbook, it will be dead before it is started ... Because it’s true, you  
537 know, that thing about ‘uncertainty is embraced’ – we’re not controlling these things, we’re  
538 working with what ‘is,’ in the moment, at both a social and an ecological level.”

539  
540 While participants loading on Factor 2 viewed the corridor as a process of “visioning” and bringing  
541 people together, Factor 3 participants viewed the corridor as very tangible, territorialized place – a

542 material landscape lived-in and regularly traversed. One participant described how she became  
543 involved in a particular CFR corridor project: “I was born here.” In direct contrast to Factor 1,  
544 participants loading on Factor 3 *did* view the corridor as creating something in the landscape (rather  
545 than stripping something away). For one, a corridor was a means to create a “destination” and an  
546 “identity” for a landscape: “There must be a lab [laboratory], or a monument, or something that ensures  
547 that [the] corridor is going to be there for a lifetime. Something to be built ... that cannot be changed.”  
548 For another, “I see the corridor as something like Kirstenbosch [Botanic Gardens], as the heritage of  
549 the people – you know like when you fly over Amsterdam in flower season and you see the carpet of  
550 tulips in one big trail across the landscape – that is what the corridor should be like.”

#### 551 **4.3. Contested visions of conservation success and links to global conservation debates**

552 The three framings of human-nature relationships and the biodiversity corridor also lead to quite  
553 different visions of success, and consequently what metrics to use in assessing progress. According to  
554 Factor 1, success is determined by the preservation of particular species, habitats and ecological  
555 processes, and is a product of, for example, the ability of a particular meter width of a corridor to  
556 sustain a particular species. From this perspective, quantitative metrics of success should be based on  
557 changes in the number of endangered species, and the percentage of land “locked up” under formal  
558 protection. Because the corridor is framed as a science-based tool to exclude harmful human activities,  
559 public participation is considered as a “nice to have” related to implementation rather than design, and  
560 as something to be arranged, if at all, *after* land has become legally protected. While Factor 1 suggests  
561 that human behaviour towards biodiversity is generally motivated by financial interest, it argues that  
562 financial incentives for biodiversity protection will undermine biodiversity’s intrinsic value, and  
563 subsequently supports government regulation of human behaviour. In this framing, the provision of  
564 economic opportunities and skills becomes “politics-speak” – portrayed, at best, as an unfortunate but  
565 necessary way of selling the ‘real’ (scientific) work of biodiversity preservation to politicians and local  
566 communities or, at worst, a distraction from or even in direct conflict with the central tenets of  
567 conservation. As one participant put it (indicating the lower-ranked statements): “This is totally  
568 irrelevant [to a corridor] as far as I’m concerned – it might sell it to a politician, it might make a few  
569 poor communities feel good, but it’s meaningless.”

570  
571 The closely linked commitments in Factor 1 to the intrinsic value of biodiversity, faith in control-  
572 oriented politics, and the importance of scientific understandings of biodiversity, resemble ‘traditional’  
573 or ‘protectionist’ conservation biology perspectives – characterized by Mace (2014) as a ‘nature for  
574 itself’ or ‘nature despite humans’ framing. Soulé (1985: 731) identifies a belief in the intrinsic value of  
575 biotic diversity as the “most fundamental” normative postulate of conservation biology. Factor 1  
576 participants rejected what they saw as a “social science” or “economic” turn in conservation thinking  
577 towards a prioritisation of instrumental value, present in South Africa and beyond:

578  
579  
580 “I think we’ve seen [this] even internationally with the change in the IUCN – it got high-  
581 jacked from being conservation for conservation’s sake and science, so we could understand  
582 the ecosystem and protect it and manage the ecosystems of the earth, to an economic  
583 opportunity. And if it can’t pay for itself then it doesn’t exist. So the economists have got in  
584 and have highjacked the whole programme as far as I’m concerned.”

585  
586 This perspective echoes Soulé’s (2013: 895) rejection of the ‘new conservation,’ characterized as  
587 promoting “economic development, poverty alleviation, and corporate partnerships as surrogates or  
588 substitutes for endangered species listings, protected areas, and other mainstream conservation tools.”  
589 Soulé (2014: 637) claims that a ‘consensus viewpoint’ of conservation biologists is a “gloomy vista” in  
590 which “for the foreseeable future, biodiversity (flora, fauna, and ecosystems) will continue on a  
591 downward, dissipative slope.” While this claim to consensus might be challenged, Soulé’s “gloomy  
592 vista” certainly reflects the general pessimism of Factor 1, with participants speaking of mounting a  
593 “rearguard action,” and of conservation as “depressing stuff, but we do what we can.”

594  
595 In the factor 2 framing, a successful corridor preserves ecological functioning while simultaneously  
596 meeting a range of social goals, such as improving local communities’ quality of life. Quantitative  
597 metrics of success here would differ quite radically from Factor 1, including monitoring ecosystem  
598 functioning and the provision of ecological “services” to different social groups. Because the corridor  
599 is framed as an on-going process of negotiation and making ‘trade-offs,’ public participation is  
600 reframed from a “nice to have” to a critical measure of success. Factor 2 suggests that human  
601 behaviour towards nature is rooted in the pursuit of wellbeing (defined broadly to include health and

602 happiness), rejecting financial interest as the primary determinant. Consequently, Factor 2 is averse to  
603 top-down control – both over land in the corridor (which should enter into more collective ownership)  
604 and over the planning process (which should be an open process of “collective visioning”) – and  
605 instead argues that a successful corridor will emerge from self-organization. Participants acknowledged  
606 the intrinsic value of biodiversity, but maintained that a successful corridor will appeal to multiple  
607 values, including the instrumental value of biodiversity to human wellbeing and economic  
608 development. Consequently, the “politics-speak” of Factor 1 is, for Factor 2, a crucial means to  
609 “unlock” these values and make conservation, as one participant put it, “something everyone does.”  
610

611 The emphasis in Factor 2 on humans as “embedded” within ecosystems indicates clear affinities with a  
612 social-ecological systems (SES) perspective (Berkes et al. 2003), or what Mace (2014) identifies as a  
613 ‘people and nature’ framing. Indeed, the priority afforded to shared visions, participation and  
614 simultaneous achievement of multiple goals reflects the managerial, consensus orientation of SES  
615 research (c.f. Swyngedouw 2009). Factor 2 participants experienced ambiguities in the politics of this  
616 approach. On the one hand, participants viewed the statements relating to linkages between rich and  
617 poor and the heritage of apartheid as “overtly political” and “narrower” perspectives than, for instance,  
618 developing a shared vision: “we are working across all levels of society, not just rich and poor. There’s  
619 gender issues, there’s age issues, there’s urban-rural divide issues, there’s race issues ...” Yet on the  
620 other hand participants often framed their own perspective as an explicit challenge to traditional  
621 conservation approaches that they linked to apartheid-era South African governance, and even to  
622 particular South African conservation organizations. The Factor 2 insistence that successful  
623 biodiversity corridors must address a range of goals, including poverty alleviation, indicates some  
624 similarity to the ‘new,’ people-centred conservation. However, participants were uneasy about  
625 statements reflecting the corporate focus of new conservation. As one explained, “I do think that  
626 [biodiversity] is an asset, but what worried me about that is in terms of the engine of economic growth.  
627 It’s not just about growth – it’s about jobs, it’s about equity, sustainability ...” Another argued for a  
628 “humanitarian” rather than an economic conservation paradigm, suggesting that this approach “doesn’t  
629 speak to money and it doesn’t speak to government, it speaks to society...” Framing nature to include  
630 humans and ecological functioning, rather than biodiversity *per se*, means that Factor 2 appears more  
631 optimistic than Factor 1. As one participant remarked, “The statement about corridors being a  
632 ‘pragmatic way of preserving at least something’ is a defeatist way of thinking ... I just don’t think like  
633 that.”  
634

635 Factor 3 articulates a more explicitly politicized and localized vision of a successful biodiversity  
636 corridor that highlights some of the ambiguities in the more generalized visions of Factors 1 and 2.  
637 Factor 3 frames nature in terms of cultural-historical landscape and scenery, and the corridor as a  
638 tangible, lived-in place. A successful corridor creates “a destination across a landscape,” as a basis for  
639 inclusive and sustainable economic development. From this perspective, a quantitative metric might  
640 include the protection of culturally valuable sites, together with employment figures, economic output,  
641 and measures of social inclusion. Specific examples of success provided by participants, such as honey  
642 making and the commercial harvesting of invasive alien vegetation, conflict with Factor 1. For  
643 instance, one Factor 1 participant responded that honey-making is “very problematic for conservation  
644 areas as we have many endemic bee species that are outcompeted by Cape Honey bee if it is introduced  
645 in artificial hives.” From the Factor 3 perspective, a corridor is a mechanism to address the historic  
646 social exclusion of poor and marginalised communities, so participation is a key aspect of success.  
647 However, the specific emphasis on the empowerment of marginalised communities stands at odds with  
648 Factor 2’s embrace of participation as a means to achieve broadly defined shared visions:  
649

650 “But ... communities must be more important than the other stakeholders. Because you must  
651 know communities are there, they need to put bread on the table, they need to create  
652 businesses. If you get linkages between rich and poor you will get rich people coming here  
653 and seeing that this person needs financing to start his business, they [the rich] will start  
654 buying into this thing.”  
655

656 Factor 3 evinces a determination to harness intrinsic, cultural value in biodiversity as a means to gain  
657 access to instrumental economic values. Participants rejected open access to land, which was associated  
658 with community disenfranchisement — either at the hands of powerful actors such as government or  
659 multinational corporations, or at the hands of illegal “squatters” and plant harvesters: “Once you’re  
660 going to open your land in the corridor - it must be controlled! Otherwise people are just going to  
661 come, take all your plants, and that is actually, at the end of the day, there’s not going to be your

662 heritage anymore!” Participants were keen to point out that control should be exercised through  
663 collective forms of community ownership, rather than top-down government intervention, or through  
664 private property rights (associated with exclusionary practices of big game reserves).

665  
666 The Factor 3 emphasis on community empowerment, control over land, and histories of  
667 marginalization and disenfranchisement, reflect to some extent the concerns of the environment and  
668 development and political ecology literatures (e.g. Leach et al. 2010; Robbins 2012). Unlike these  
669 literatures, however, Factor 3 located the basis of empowerment in an embrace of biodiversity as an  
670 asset. This dovetails with Mace’s (2014) ‘nature for humans’ framing and, to some extent, new  
671 conservation perspectives. But while participants were keen to stress that a successful biodiversity  
672 corridor delivers economic development to local people, they were equally keen to point out that a  
673 desire for financial gain alone was not the main driver for their interest in conservation. Rather than the  
674 corporate investments and partnerships of new conservation, Factor 3 vehemently lays claim to  
675 biodiversity as a community asset, rooted in local pride and sense of place. Therefore, education was a  
676 crucial measure of success: “Education is also absolutely essential for creating the sense of place in a  
677 biodiversity corridor – so the children can understand what the corridor is and know what it is to be  
678 part of one.”

679  
680 Taken together, these framings reflect a diversity of ways in which a CFR biodiversity corridor may be  
681 judged to be successful. While the framings relate to existing perspectives such as ‘protectionist’ and  
682 ‘new’ conservation, they cannot be reduced to them – suggesting that real-world cases are composed of  
683 complex mixes of positions, values and criteria for success. In their call for inclusive, pluralistic  
684 conservation, Tallis and Lubchenco (2014: 28) call for an end to the philosophical ‘fighting’ and a  
685 move towards “rigorous assessments of the effectiveness of actions.” But our results show that  
686 understandings of effectiveness emerge within particular value-based perspectives on desirable means  
687 and ends. This implies that practical manifestations of inclusive conservation may not be simply about  
688 ‘ending the fighting,’ but rather about making it productive. Facilitating modes of management and  
689 governance where diversity is recognized and the connections between alternative framings and  
690 concurrent indicators of success may be explicitly negotiated is critical. This includes discussing the  
691 values embedded within particular types of intervention – e.g. national parks, corridors, biosphere  
692 reserves – and also recognizing that different actors will have legitimately different understandings of  
693 what any of these are or should be in a particular ecological, political and historical context. Some  
694 values may be reconciled and others may not, but making them explicit encourages the development of  
695 context-sensitive metrics that capture the diverse dimensions along which success may be judged.

## 696 697 **5. Conclusions**

698  
699 Debates about conservation success have been dominated by requests for quantitative and comparable  
700 metrics. But while quantitative metrics are essential, it is also essential to unpack the inherently  
701 normative, contested choices about what to measure. This paper has contributed to this research field  
702 by exploring what participants perceive to constitute success in biodiversity corridor projects in the  
703 Cape Floristic Region. The paper has identified three framings that each emphasizes a different set of  
704 criteria for a successful biodiversity corridor, and has demonstrated that behind these framings lie  
705 contrasting – inherently normative – ideas about conservation, including diverse perspectives on  
706 human-nature relationships, economics, control over land, and the boundaries between science and  
707 politics. While each of our identified framings relate to and appear to be informed by global  
708 conservation discourses, they are also influenced by distinctly local dynamics. This suggests that while  
709 global discourses certainly influence local perceptions of success, they are also contested and  
710 transformed by the intricacies of local conservation contexts. Moreover, the results support recent calls  
711 for recognition of plurality and reflexivity in conservation (i.e. awareness of how contestable value  
712 commitments underlie ideas of success), in the context of increasingly fractious global debates and  
713 high-stakes local imperatives (Tallis and Lubchenco 2014).

714  
715 This paper contributes to efforts to expand social science contributions to conservation science. While  
716 it might be argued to fit in the broad category of research *on* conservation, rather than research *for*  
717 conservation (Sandbrook et al. 2013), the paper provides a useful demonstration of the mutually  
718 constitutive nature of research on and for conservation – and demonstrates how both are essential for  
719 improving conservation practice. Research on conservation may transform what conservation is  
720 considered to *be*, thus affecting the nature of research *for* conservation. For instance, if research *on*  
721 conservation highlights the normative choices embedded in quantitative metrics of success, research *for*

722 conservation may expand to include research on how negotiation of these choices might be most  
723 productively facilitated. This may result in the design of conservation interventions that simultaneously  
724 address multiple objectives prioritised by different actors. For instance, Karp et al. (2015) argue that it  
725 is essential to make underlying value commitments explicit if multiple conservation objectives are to  
726 be met in a single intervention. Discussions of what constitutes success are necessary for any such  
727 vision to be successful, when contrasting perspectives are inevitable and constitutive of the social  
728 context in which conservation action takes place. It is in this sense that intrinsic, even philosophical  
729 discussions about conservation can also be instrumentally useful – and it is here that social sciences  
730 have much to offer the science and practice of conservation.

### 731 732 **Acknowledgments**

733  
734 Simon West and Lisen Schultz acknowledge the financial support of Vetenskapsrådet (VR) and the  
735 Swedish Foundation for Strategic Environmental Research (Mistra). Lisen Schultz was also funded by  
736 Ebba och Sven Schwartz Stiftelse.

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